

3Q25 FINANCIAL UPDATE PRESENTATION

PT Bank Rakyat Indonesia (PERSERO) Tbk.



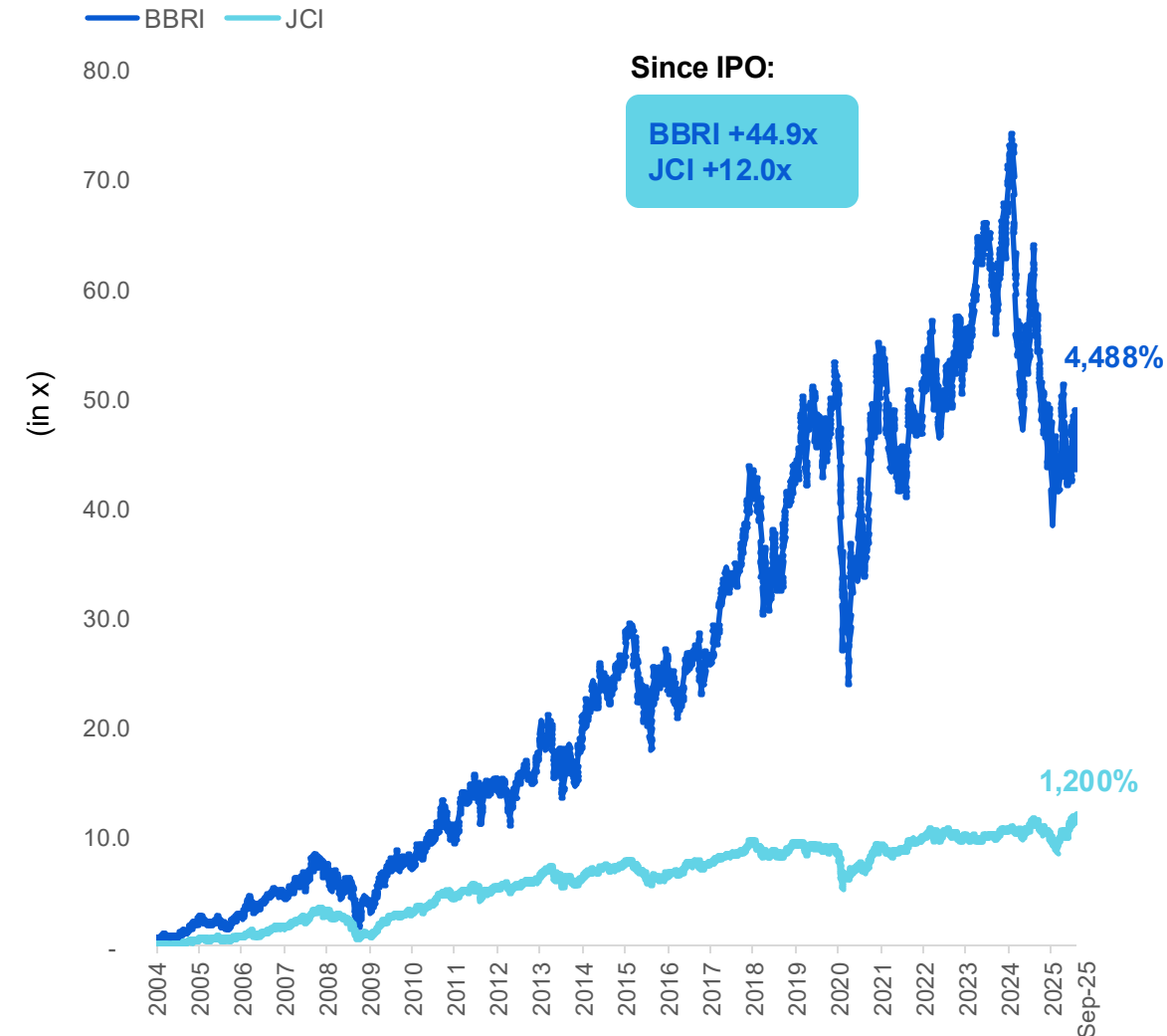
Ownership Composition as of September 2025

No.	Description	No. of Investor	%	No. of Shares	%
I	Domestic				
1.	Government of RI	1	0.00%	1	0.00%
2.	Retail	617,069	98.99%	9,643,259,232	6.36%
3.	Employees	2,442	0.39%	7,458,256	0.00%
4.	Local Government	1	0.00%	1,590,000	0.00%
5.	Bank	10	0.00%	1,033,912,525	0.68%
6.	Cooperatives	28	0.00%	5,503,831,023	3.63%
7.	Foundation	59	0.01%	315,746,550	0.21%
8.	Pension Funds	165	0.03%	3,285,770,109	2.17%
9.	Insurance	197	0.03%	1,831,276,046	1.21%
10.	Corporations*	756	0.12%	81,142,562,599	53.54%
11.	Mutual Funds	304	0.05%	1,939,910,542	1.28%
Total Domestic		621,032	99.62%	104,705,316,883	69.09%
II	Foreign				
1.	Retail	539	0.09%	46,579,397	0.03%
2.	Institutional	1,802	0.29%	46,807,105,324	30.88%
Total Foreign		2,341	0.38%	46,853,684,721	30.91%
III	Total	623,373	100.00%	151,559,001,604	100.00%

* Include BPI DANANTARA share ownership with composition around 53.19%

Source : Datindo

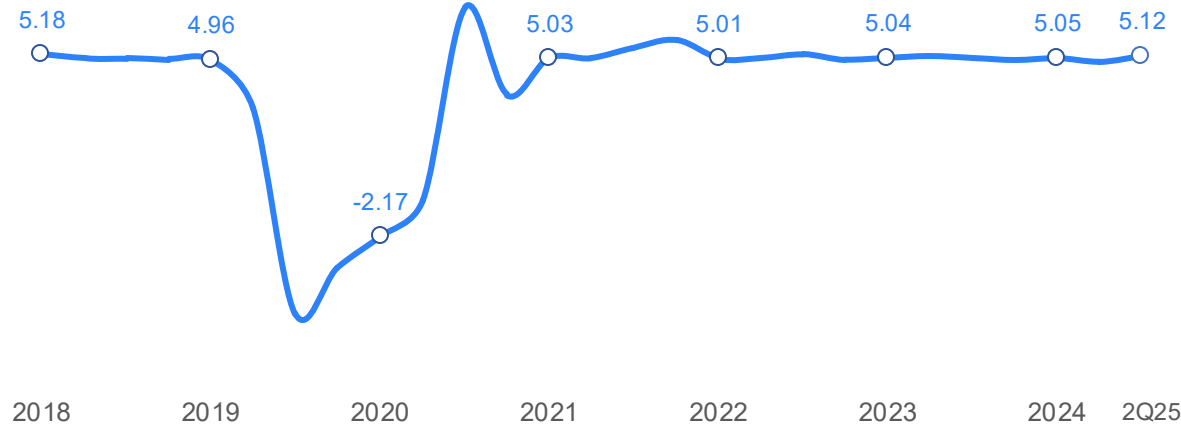
BBRI Share Performance vs JCI since IPO



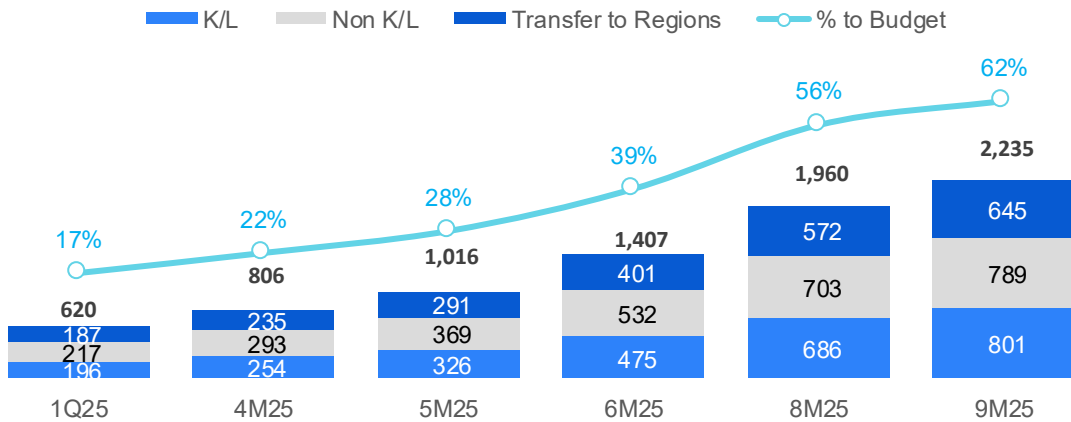


MACRO OUTLOOK & **STRATEGY UPDATE**

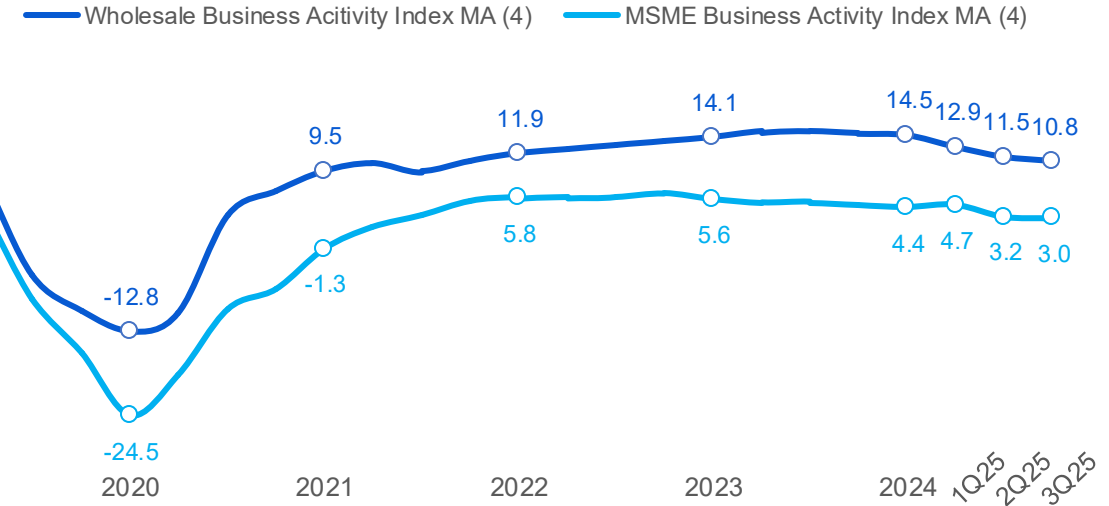
GDP growth expected to remain stable in 3Q25..



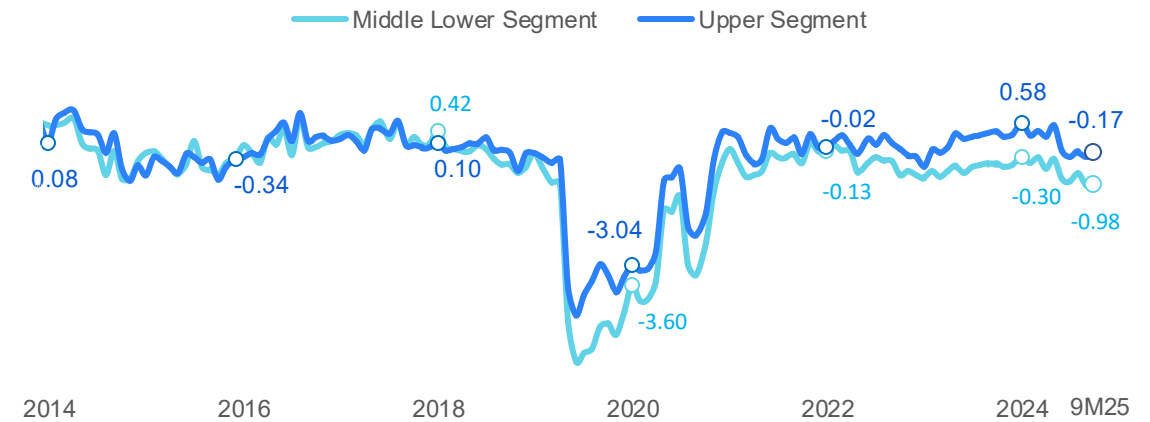
..Growth outlook supported by remaining fiscal room



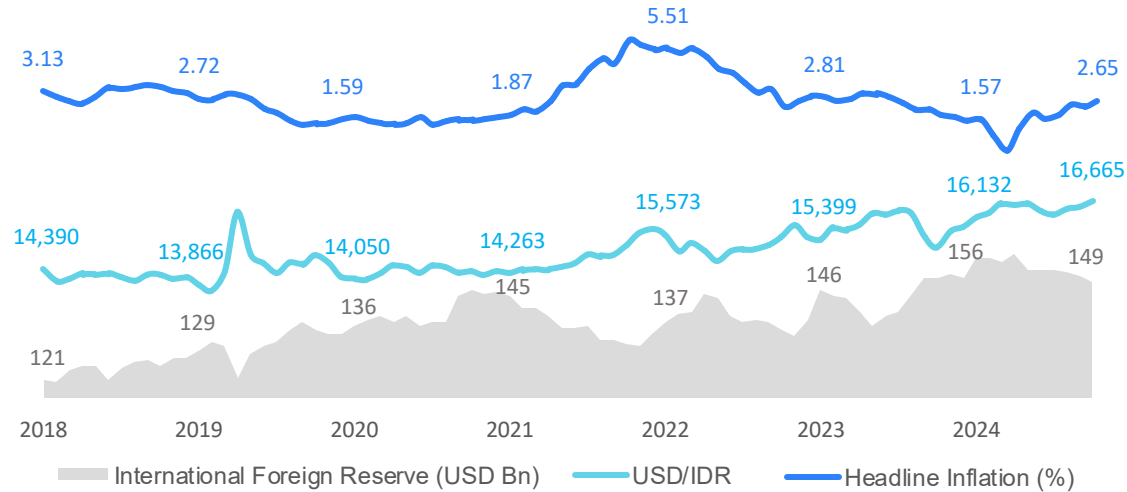
MSME business activity showed modest decline..



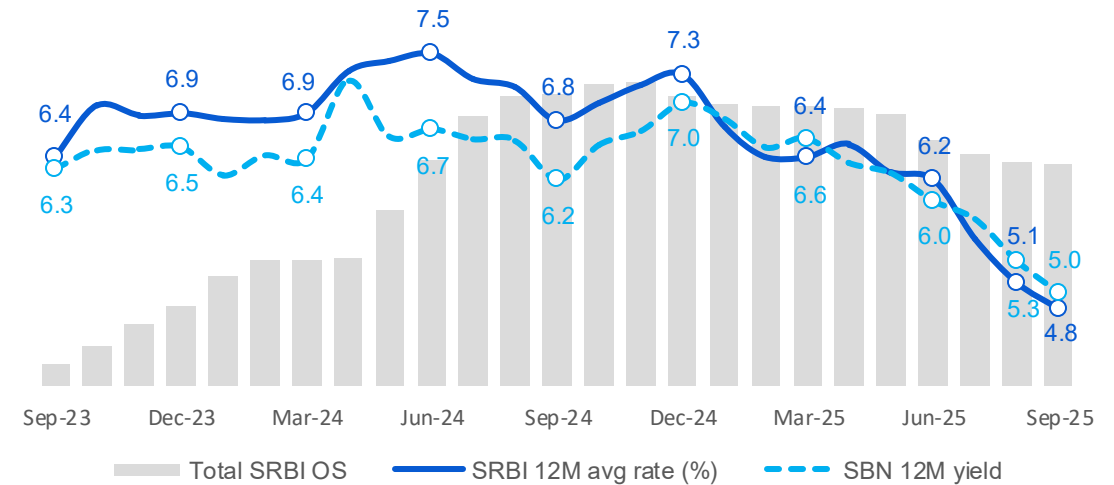
..As purchasing power remained under pre-pandemic level



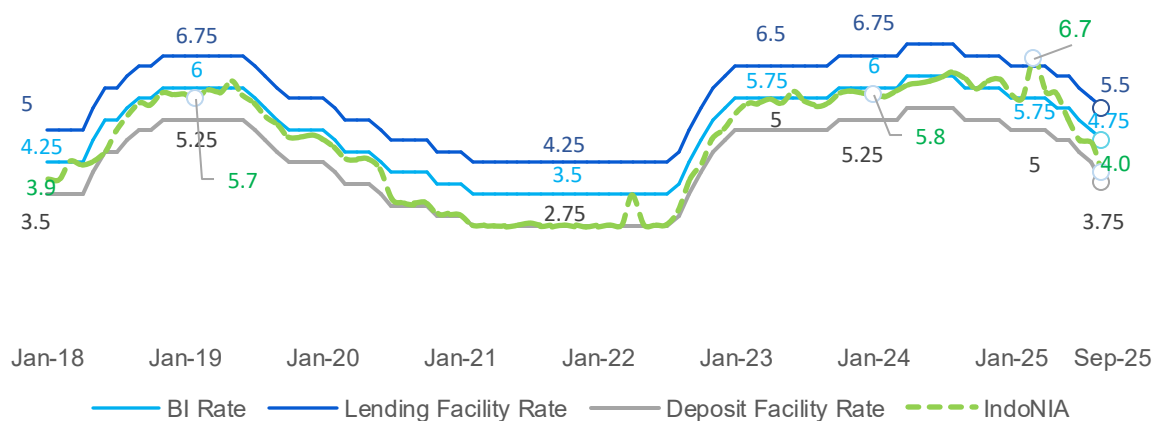
Steady Inflation, Forex & Reserves support monetary easing..



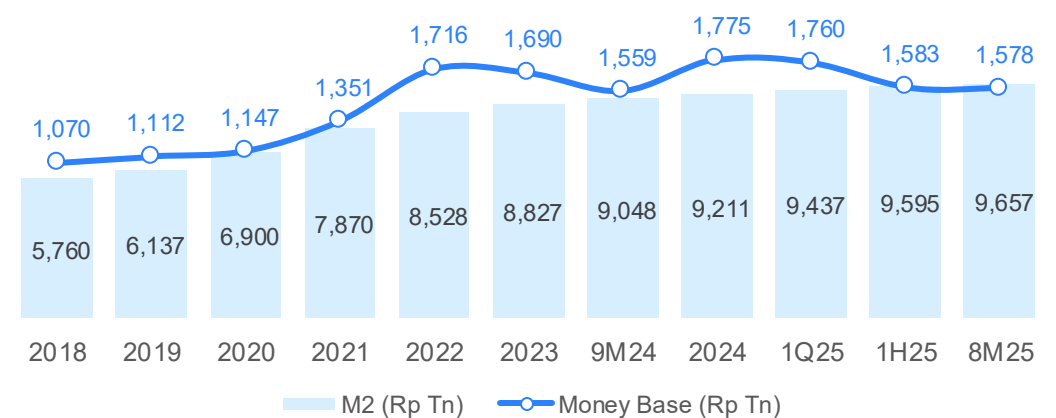
SRBI auction and interest rates have been trending down..



BI Policy rate corridor indicating monetary expansion..



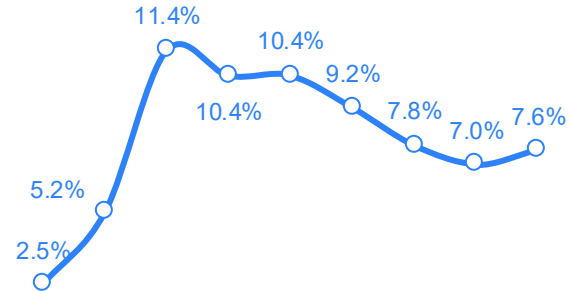
Money Supply showing signs of recovery



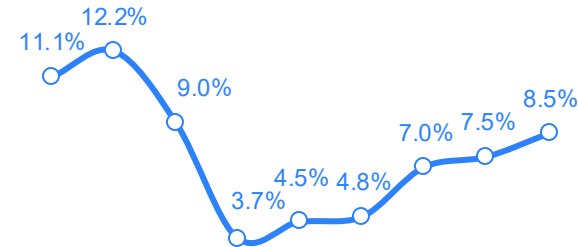
***Asset YoY Growth**



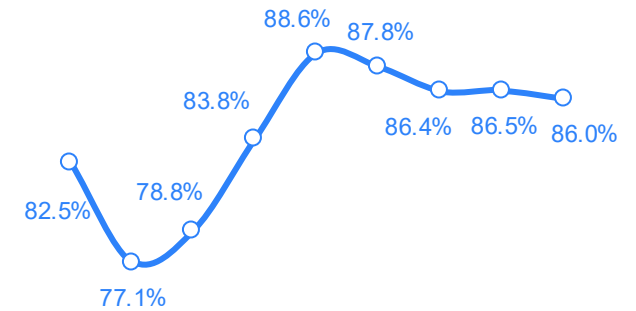
Loan YoY Growth



Deposit YoY Growth

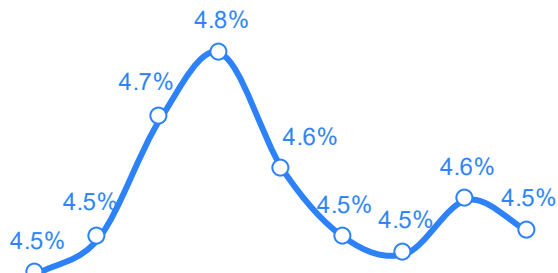


LDR



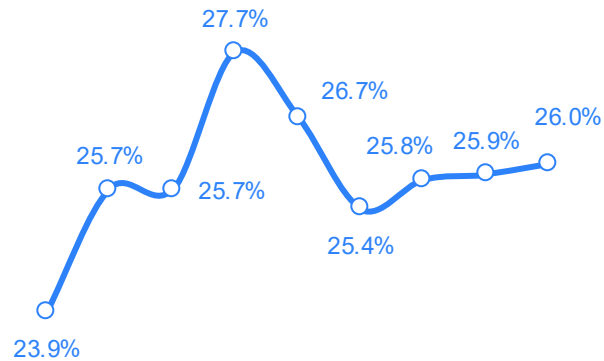
2020 2021 2022 2023 2024 1Q25 1H25

NIM



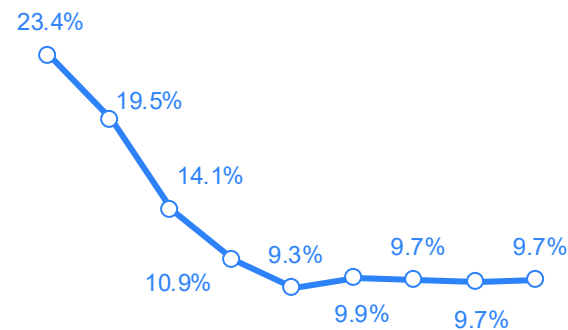
2020 2021 2022 2023 2024 1Q25 1H25 7M25 8M25

CAR



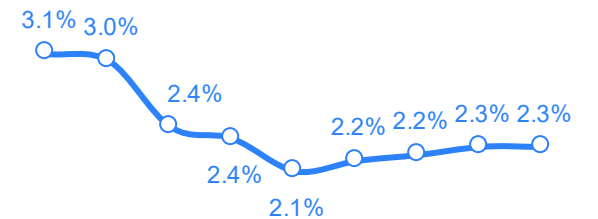
2020 2021 2022 2023 2024 1Q25 1H25 7M25 8M25

LaR

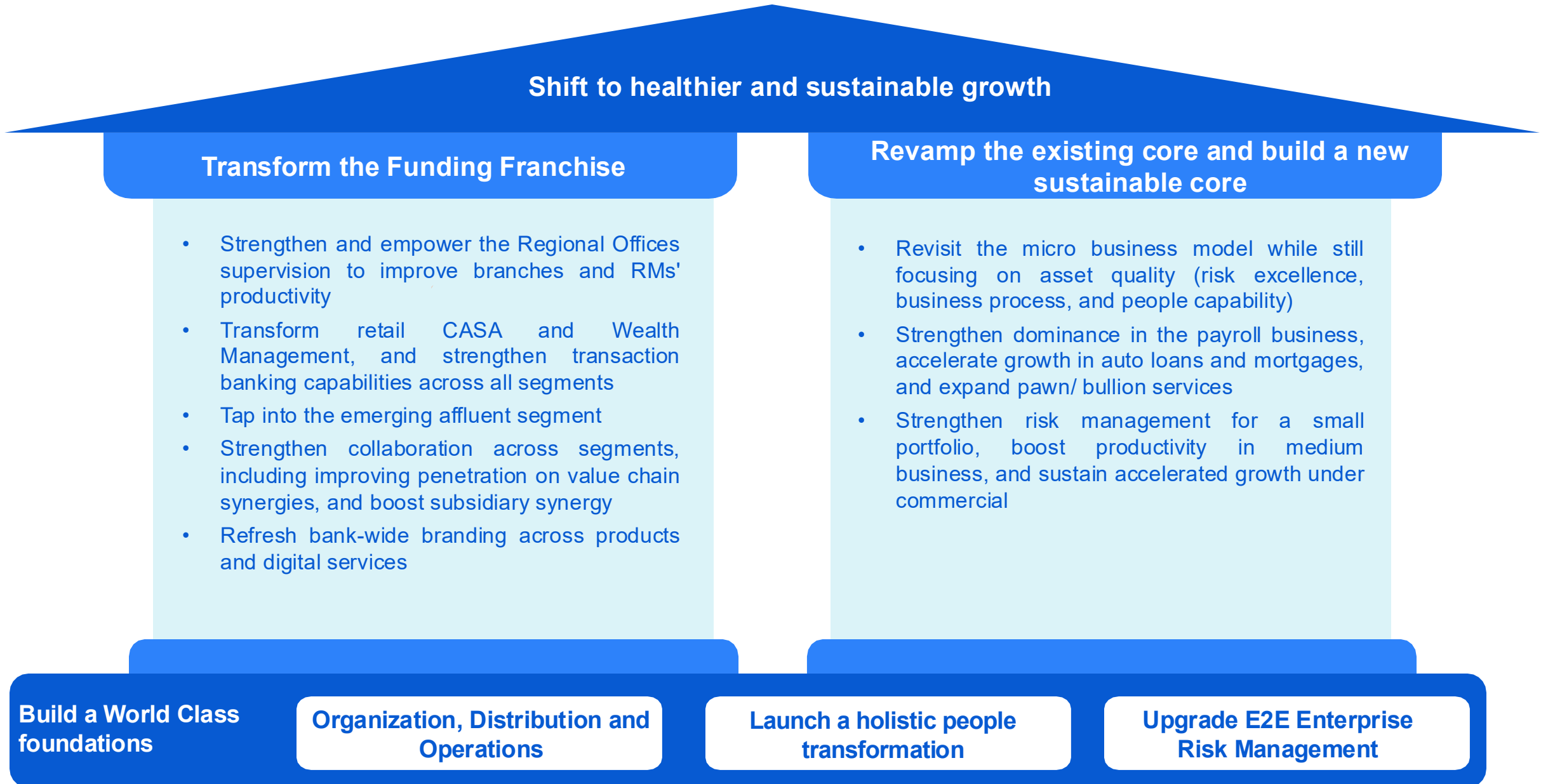


2020 2021 2022 2023 2024 1Q25 1H25 7M25 8M25

NPL



2020 2021 2022 2023 2024 1Q25 1H25 7M25 8M25



Retail Funding & Transaction focuses on improving productivity all channels and enhanced collaboration across business segments and subsidiaries

Asset quality initiatives aim to strengthen credit discipline and reduce NPLs through improved loan officer's capabilities, processes, and risk controls



Optimize Digital Channels



Reactivate Merchant Cluster



Optimize Business Cluster



Collaboration Across Business Unit & Subsidiaries

Activation programs at key F&B Hotspots

Leverage emerging lifestyle trends



Optimizing territorial coverage, ecosystem, and customer value chain penetration to strengthen cluster-based business and accelerate CASA acquisition



Business potential mapping and acquisition strategies tailored to each unit's operational area



Human Capital & Organization

Enhance Loan Officer's Competencies

Redefine recruitment standards and training, improve career pathways



Redesign Organization and Roles

Remodel Micro loan officer's roles and establish Commercial Banking Center



Business Process Improvement

Improve Operations and Digital Enablers

Add Supervisors in all Micro Units, enhance BRIspot and pipeline management



Strengthening Risk Management

Enhance Pre-screening and Underwriting

Enhance pre-screening framework and Early Warning system

Driving End-to-End Consumer Growth

Payroll loan



Maximizing Customer Base

Focus on expanding ETB penetration within customer base

Acquisition of high-quality payroll accounts



Mortgage



Expanding tier-1 developer's project partnership agreements

Hosting the Consumer Expo 2025 across Indonesia's major cities, as a flagship event to showcase BRI's full suite of consumer banking products



Auto Loan



Leveraging subsidiary synergy to develop the auto loan business via joint financing

Tapping into integrated auto loan ecosystem



Wealth Management



Driving Fee Income by optimizing product offerings, deepening corporate synergies, and accelerating customer and FUM expansion through flagship programs



Tapping into Bullion Services and capturing growth in Indonesia's gold ecosystem

Bullion Services

Implementing the Bullion Services

Pegadaian officially launched and served bullion services in February 2025. Bullion services offer gold financing, savings, trading, and deposits to both retail and corporate customers.



Establishing strong retail product portfolio

Expanding gold-based retail offerings to enhance customer value and revenue growth

Expanding to the B2B market

Tapping corporate and institutional markets to unlock new growth opportunities

Building a gold business ecosystem

Developing an integrated gold ecosystem to reinforce market leadership and industry synergy



Introducing Tring

Tring is a digital app launched by Pegadaian to unify and digitize Gold Investment and Pawn Services into one super app for:

- ✓ loan installment,
- ✓ Gold savings and term deposits,
- ✓ gold savings-collateral loan,
- ✓ billing payment and e-wallet top-up.





Key Metrics Growth YoY

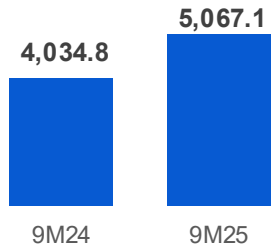
Monthly Active Users (in Mn)

19.0% YoY

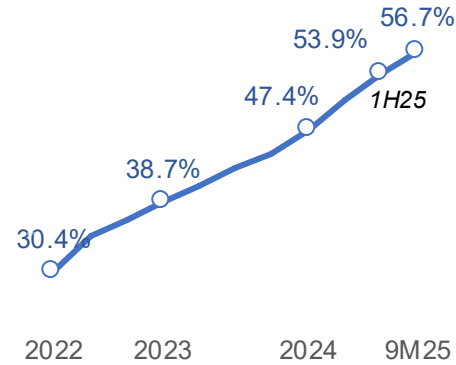


Transaction value (Rp Tn)

25.6% YoY

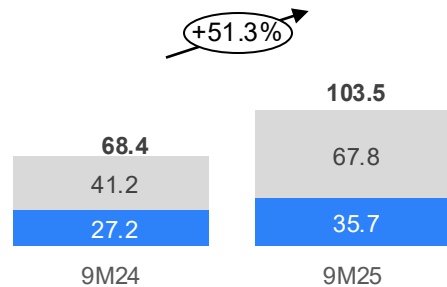


BRIMO Penetration Rate*

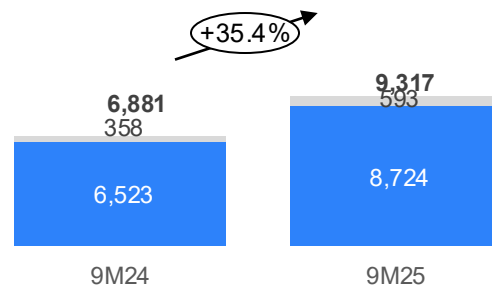


Active Users (in Thousand)

■ Qlola Cash Mgmt ■ Qlola IB



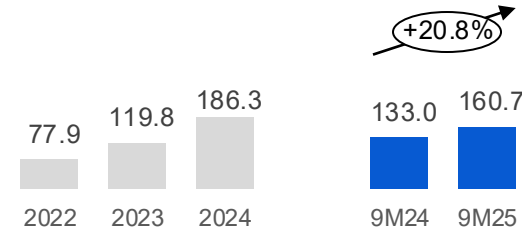
Sales Volume (Rp Tn)



Business Merchant

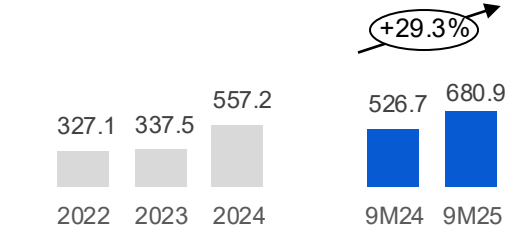
Sales Volume (Rp Tn)

(Rp Tn)



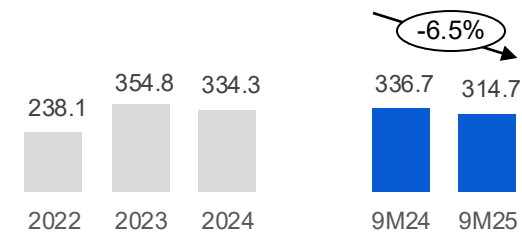
Sales Volume/ Merchant (Rp Mn)

(Rp Mn)



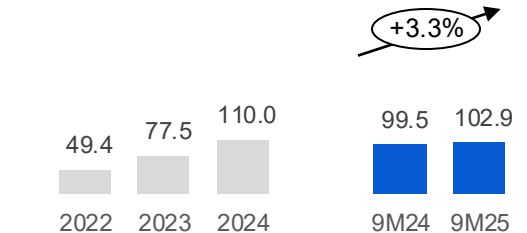
Merchant (in thousand)

(in thousand)



Productive Merchant (in thousand)

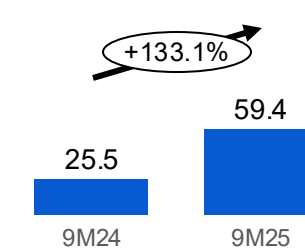
(in thousand)



QRIS

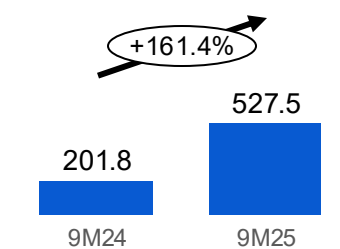
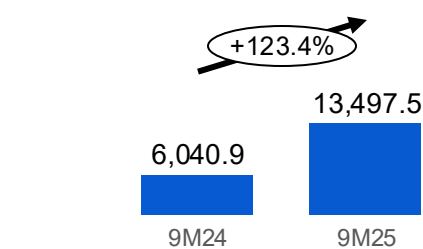
Sales Volume (Rp Tn)

(Rp Tn)



Sales Volume/ Store (Rp thousands)

(Rp thousands)

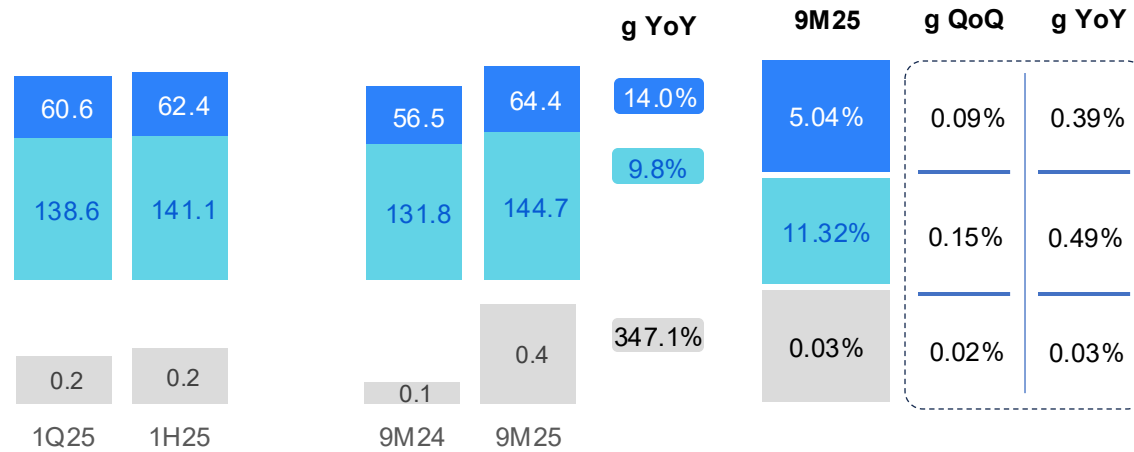


Consumer Loan Breakdown (Bank Only)

Rp Tn

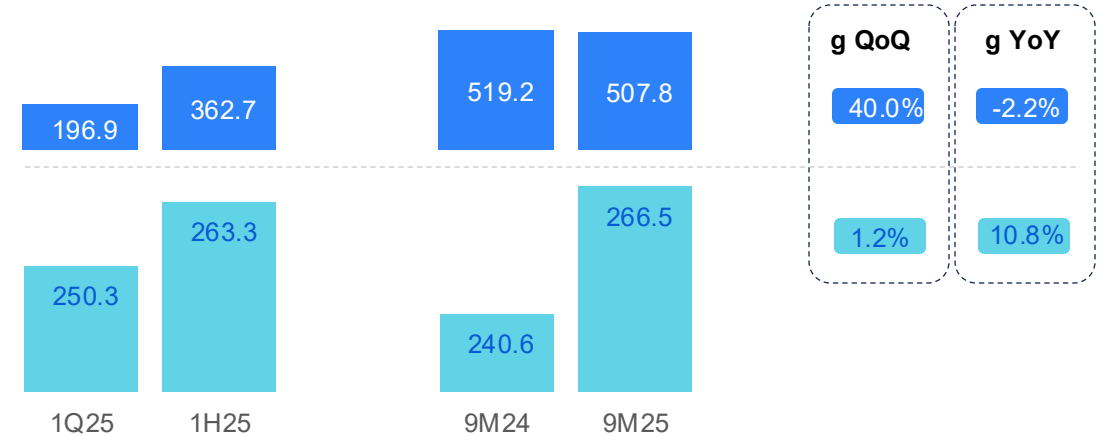
Payroll Loan Mortgage Auto-Loan

% to Total Loan (Bank Only)



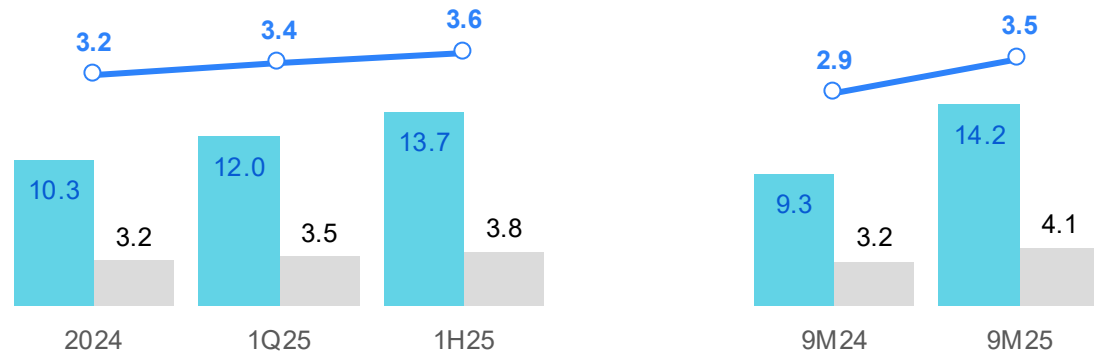
Funding Under Management (Rp Tn) & Fee Income from WM (Rp Bn)

Funding Under Management Fee Income



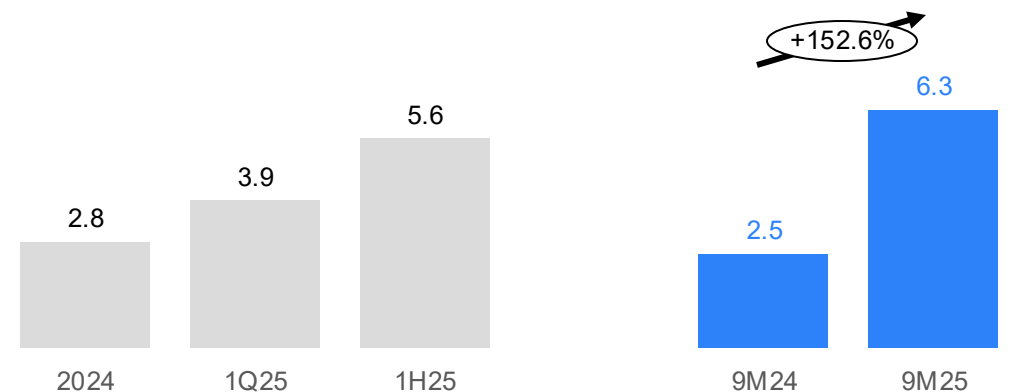
Gold Savings OS & Number of Customers

Gold Savings (tonnes) Active Cust (mn) Avg Savings/Cust (gr)



Gold Installment Loan OS

Rp Tn

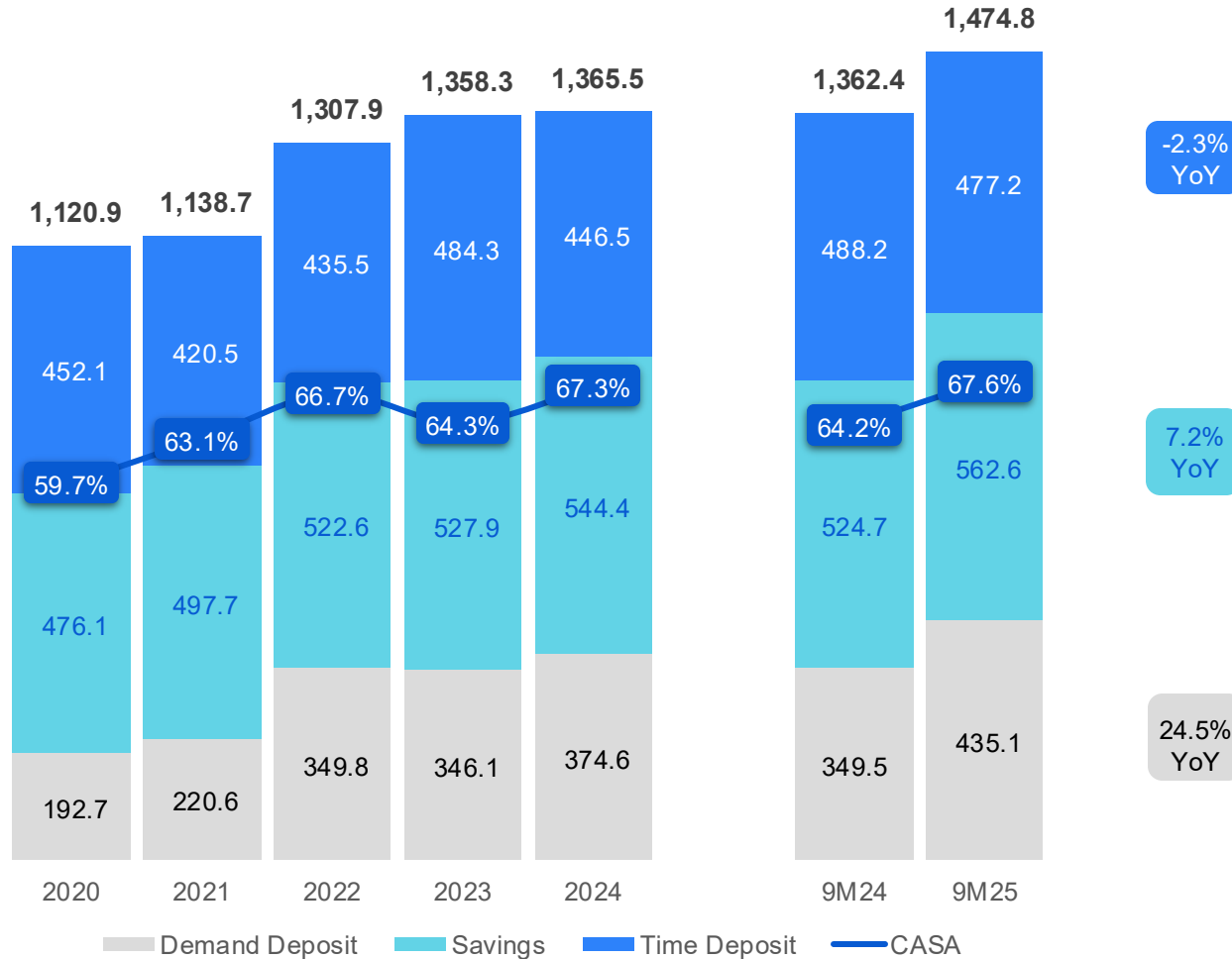


Deposit Growth (Consolidated)

(Rp Tn)

Total Deposit: 8.2% YoY
CASA: 14.1% YoY

Growth YoY



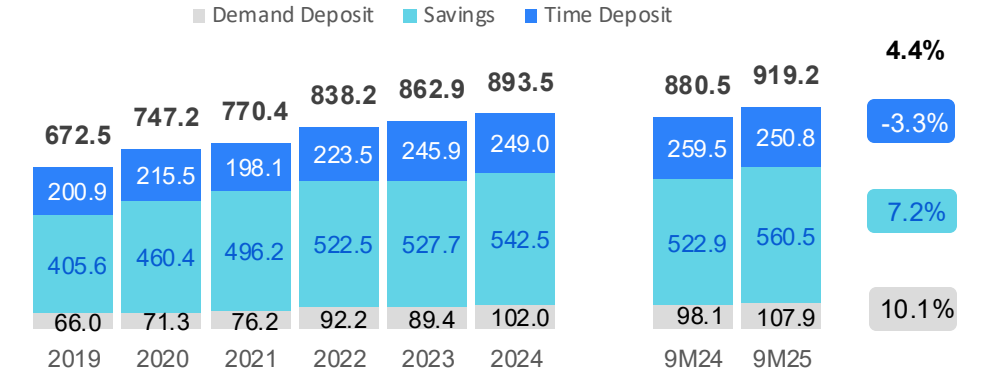
Deposit Products Wholesale vs Non-Wholesale*

(Rp Tn)

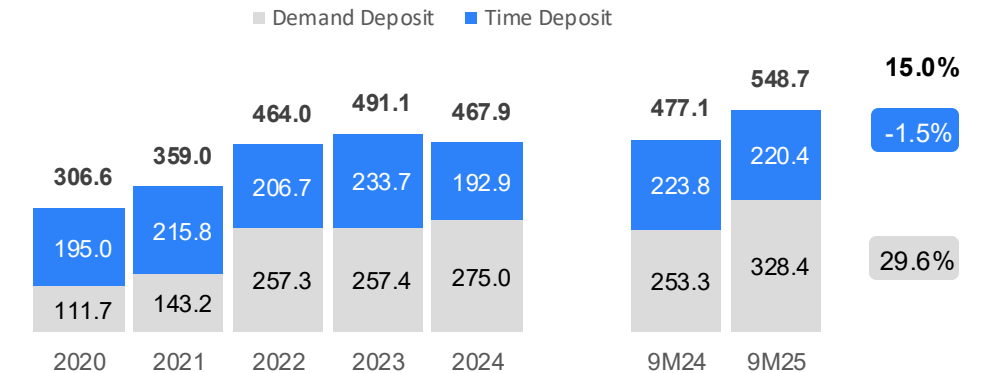
Total Deposits 9M25: Rp1,468.0 Tn

Growth YoY

Non-wholesale

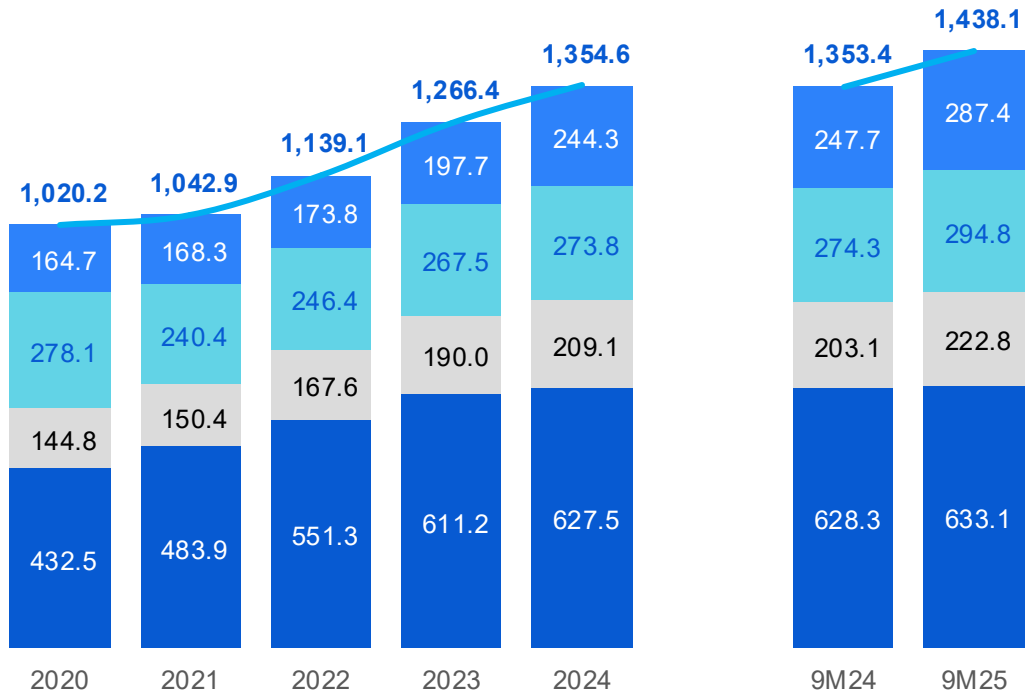


Wholesale

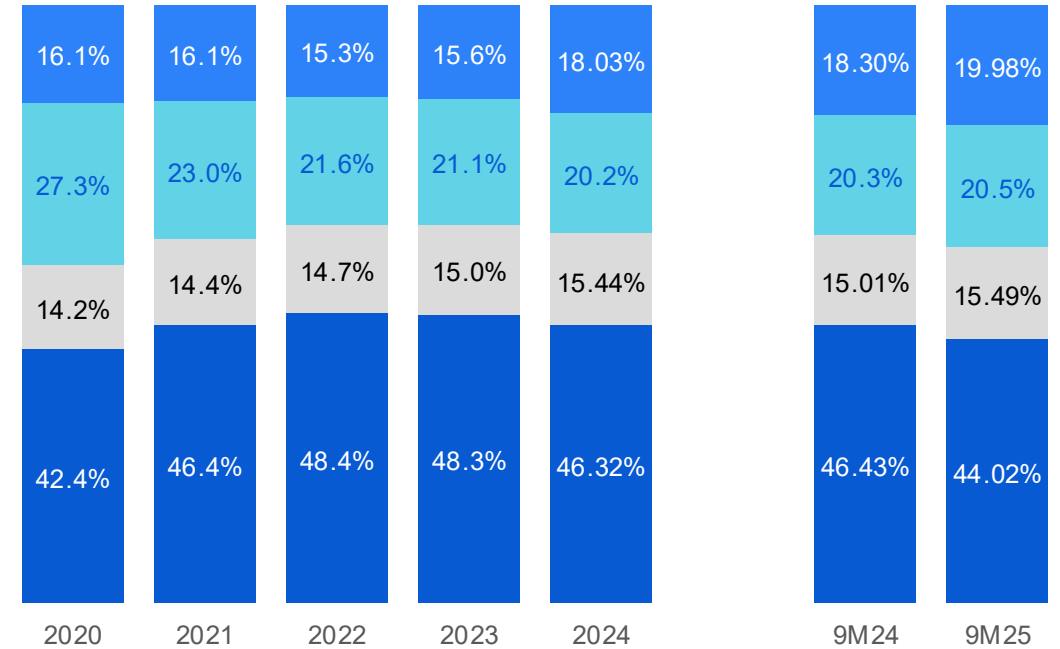


Loan Outstanding – by business segment

(Rp Tn)



Composition – by business segment (%)



	Micro	Consumer	CSME	Corporate	Total
YoY Growth (%)	0.8	9.7	7.5	16.0	6.3
(Rp Tn)	4.8	19.7	20.6	39.7	84.8

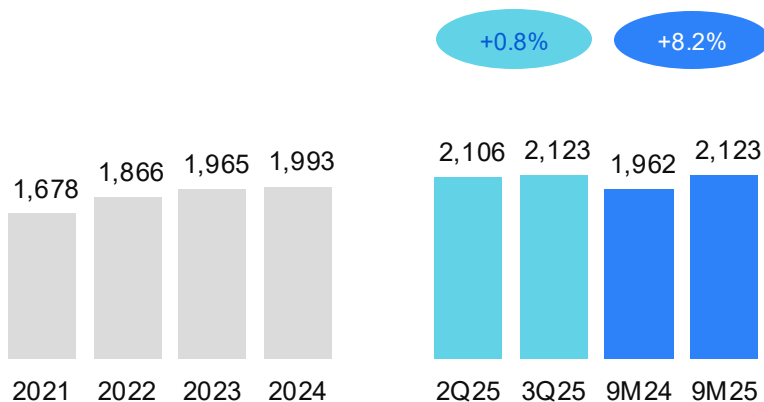
x.x%

g QoQ

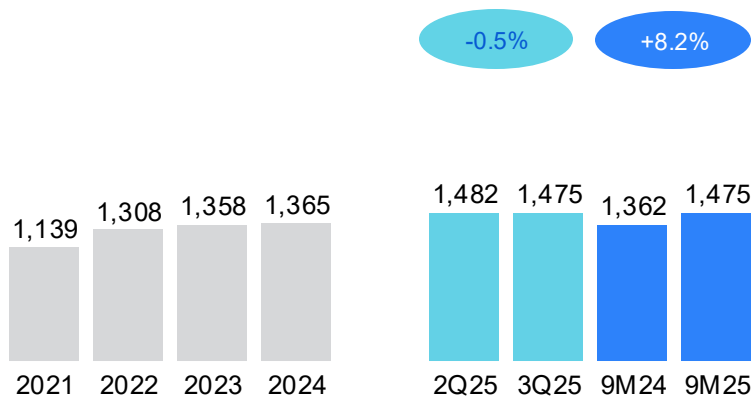
x.x%

g YoY

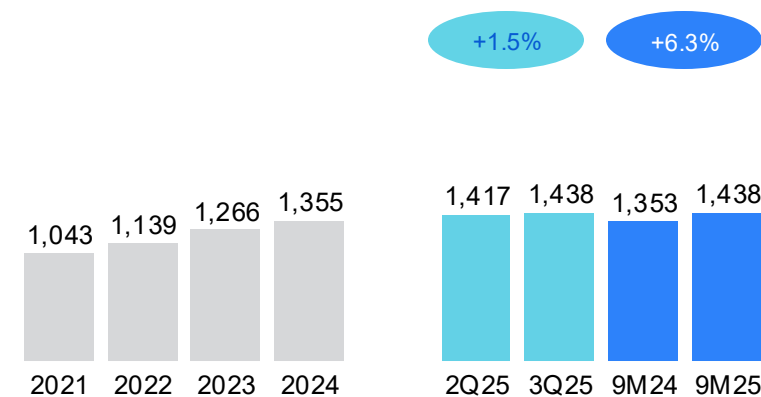
Asset (Rp Tn)



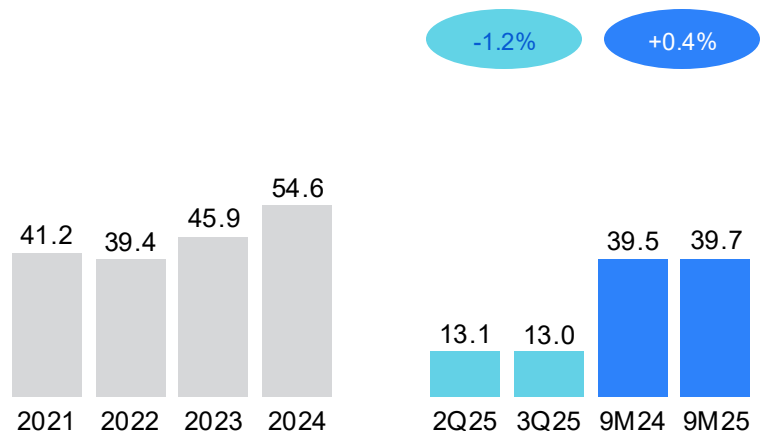
Deposit (Rp Tn)



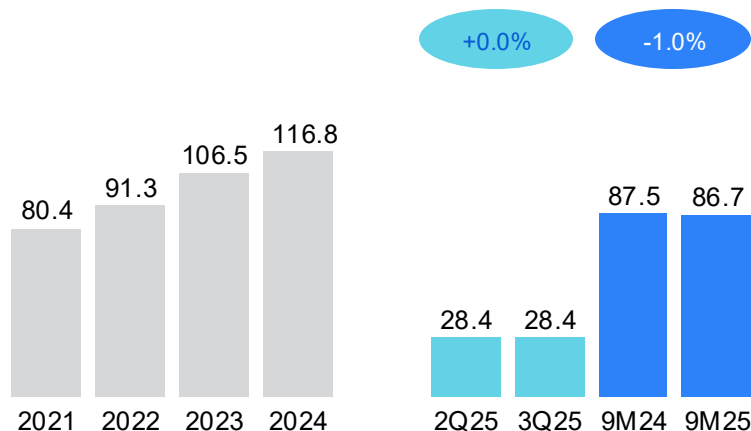
Loan & Financing (Rp Tn)



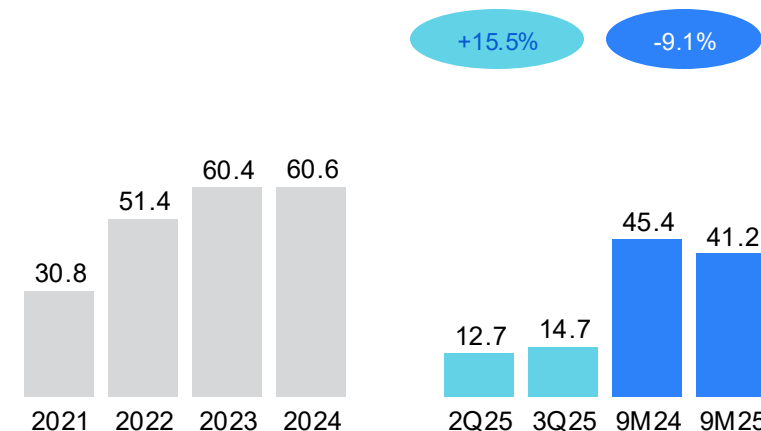
Fee & Other Opt. Income (Rp Tn)



PPOP (Rp Tn)



Net Profit (Rp Tn)

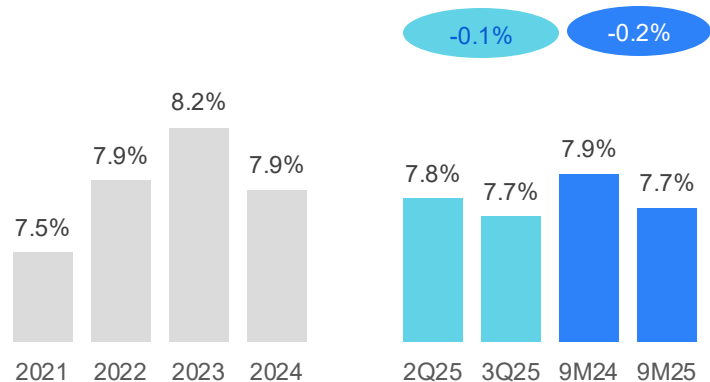


IMPROVED FUNDING MIX CUSHION LOAN QUALITY PRESSURE ON PROFITABILITY

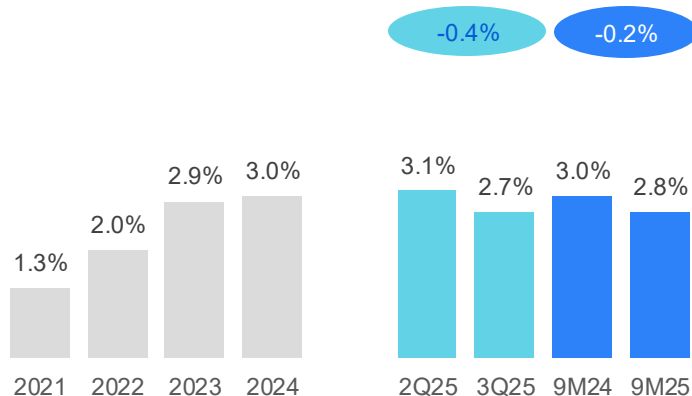
x.x% g QoQ

x.x% g YoY

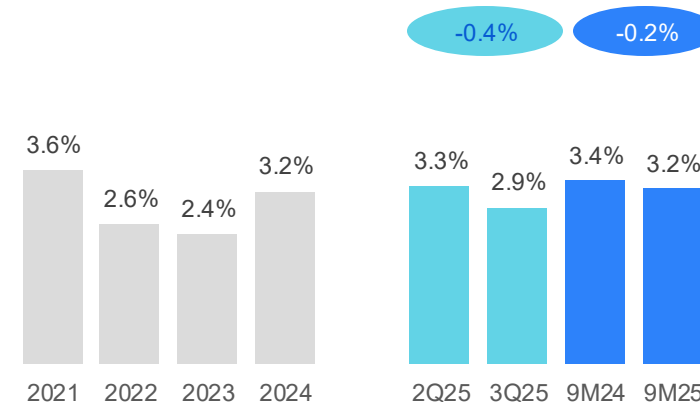
NIM



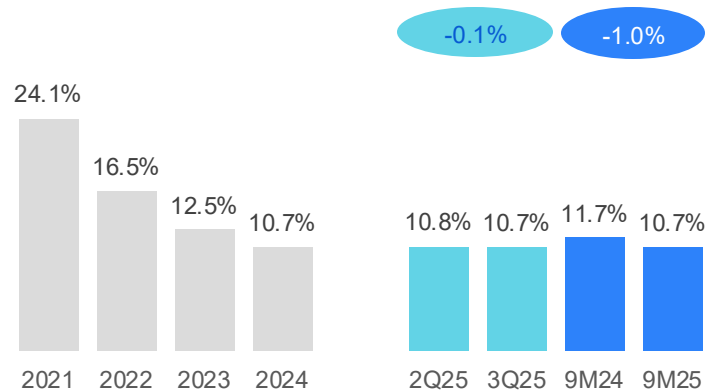
Cost of Third-Party Fund* (Marginal)



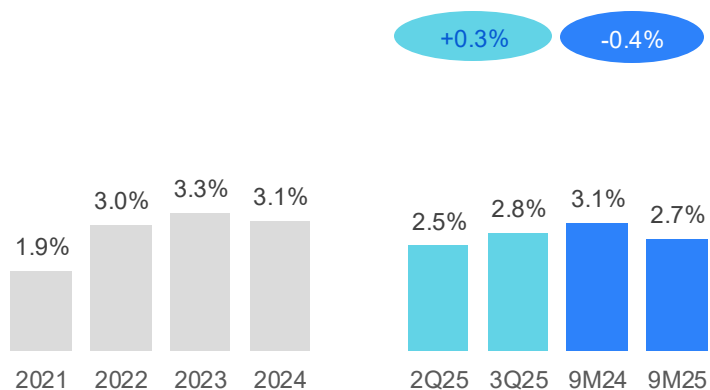
CoC



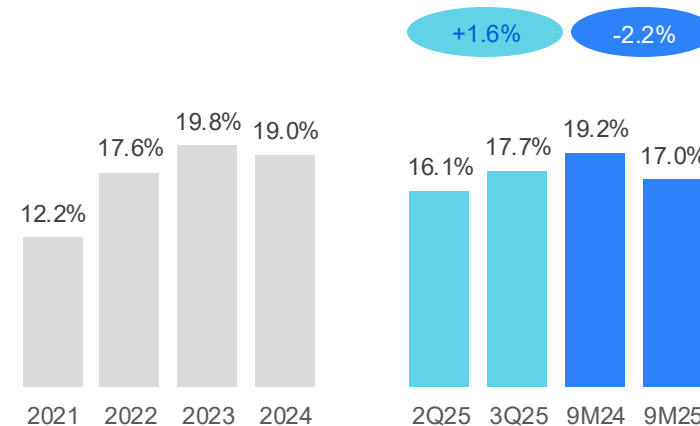
LAR



ROA



ROE





FINANCIAL PERFORMANCE

BALANCE SHEET

Deposits Growth Driven by CASA

(Rp Bn)

Items	9M25	1H25	9M24	g QoQ	g YoY
Cash and Cash Equivalent	100,490	90,797	91,238	10.7%	10.1%
Total Earning Assets:	1,976,358	1,972,929	1,829,629	0.2%	8.0%
- Placement with BI & Other Banks	93,964	123,075	108,716	-23.7%	-13.6%
- Receivables (Acceptance & Others)	56,063	72,404	54,719	-22.6%	2.5%
- Loans & Financing	1,438,109	1,416,619	1,353,356	1.5%	6.3%
- Gov't Bonds & Marketable Securities	379,444	352,452	305,123	7.7%	24.4%
- Other Earning Assets	8,778	8,378	7,715	4.8%	13.8%
Earning Asset Provision:	(81,938)	(82,631)	(86,092)	-0.8%	-4.8%
- Loans and Financing Provisions	(80,949)	(81,357)	(84,504)	-0.5%	-4.2%
- Other Provisions	(989)	(1,274)	(1,588)	-22.3%	-37.7%
Fixed & Non-Earning Assets	128,536	125,277	127,141	2.6%	1.1%
Total Assets	2,123,447	2,106,371	1,961,916	0.8%	8.2%
Third Party Funds :	1,474,783	1,482,120	1,362,419	-0.5%	8.2%
- CASA	997,622	970,946	874,231	2.7%	14.1%
Current Account	435,071	414,483	349,490	5.0%	24.5%
Savings Account	562,551	556,463	524,741	1.1%	7.2%
- Time Deposits	477,161	511,174	488,188	-6.7%	-2.3%
Other Interest-Bearing Liabilities	210,675	205,823	179,105	2.4%	17.6%
Non-Interest-Bearing Liabilities	100,090	96,356	90,920	3.9%	10.1%
Total Liabilities	1,785,549	1,784,299	1,632,443	0.1%	9.4%
Tier 1 Capital	305,359	290,374	296,281	5,2%	3,1%
Total Equity	337,898	322,072	329,473	4.9%	2.6%
Total Liabilities & Equity	2,123,447	2,106,371	1,961,916	0.8%	8.2%

2024	2023	2022
118,663	133,513	178,343
1,841,405	1,791,006	1,665,968
83,457	87,557	91,890
51,849	65,024	47,146
1,354,641	1,266,429	1,139,077
343,381	364,687	381,339
8,077	7,308	6,515
(82,529)	(88,172)	(94,975)
(81,064)	(85,502)	(93,088)
(1,465)	(2,670)	(1,887)
115,444	128,660	116,303
1,992,983	1,965,007	1,865,639
1,365,450	1,358,329	1,307,884
918,981	874,070	872,404
374,554	346,124	349,756
544,427	527,946	522,648
446,469	484,259	435,481
200,597	180,023	162,817
103,747	110,184	91,543
1,669,794	1,648,535	1,562,244
291,317	283,949	273,812
323,189	316,472	303,395
1,992,983	1,965,007	1,865,639

INCOME STATEMENT

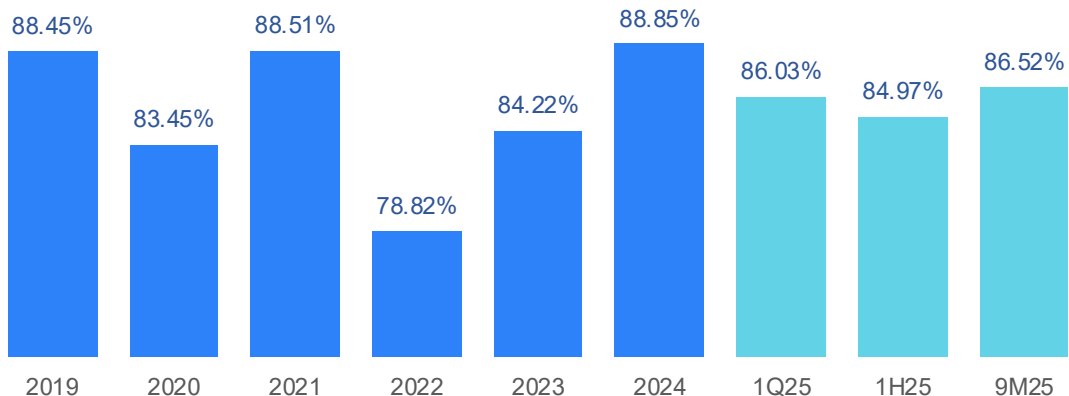
Core NII Growth Intact; While Other Operating Income Softened Due to Slower Recoveries

(Rp Bn)

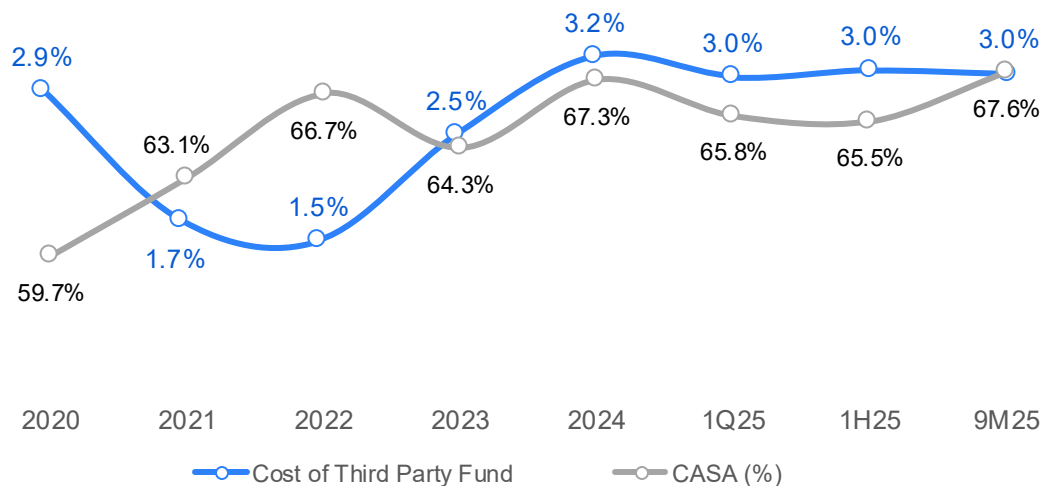
Items	3Q25	2Q25	1Q25	3Q24	g QoQ	g YoY	9M25	9M24	g YoY
Interest Income	52,784	52,538	49,838	50,847	0.5%	3.8%	155,160	150,637	3.0%
Interest Expense	(15,068)	(15,115)	(13,987)	(14,263)	-0.3%	5.6%	(44,169)	(42,776)	3.3%
Net Interest Income	37,717	37,423	35,852	36,583	0.8%	3.1%	110,991	107,861	2.9%
Net Premium Income and Insurance Services	547	(629)	1,066	537	187.0%	1.9%	984	1,995	-50.7%
Other Operating Income (Non-Interest) - incld. Gold	12,986	13,143	13,524	15,340	-1.2%	-15.3%	39,653	39,487	0.4%
Total Operating Expenses	(22,860)	(21,556)	(20,544)	(21,993)	6.0%	3.9%	(64,961)	(61,834)	5.1%
Personnel Expenses	(10,928)	(10,901)	(10,834)	(10,268)	0.3%	6.4%	(32,663)	(30,900)	5.7%
G&A Expenses	(7,547)	(7,504)	(7,235)	(7,555)	0.6%	-0.1%	(22,286)	(21,830)	2.1%
Others Expenses	(4,385)	(3,151)	(2,476)	(4,170)	39.2%	5.2%	(10,012)	(9,104)	10.0%
Pre-Provision Operating Profit	28,390	28,381	29,897	30,467	0.0%	-6.8%	86,668	87,510	-1.0%
Provision Expenses	(10,324)	(10,998)	(12,275)	(10,967)	-6.1%	-5.9%	(33,597)	(29,464)	14.0%
Loan - Provision Exp	(10,480)	(11,548)	(12,012)	(10,859)	-9.3%	-3.5%	(34,040)	(33,588)	1.3%
Non-Loan - Provision Exp	156	550	(263)	(108)	-71.7%	243.9%	443	4,124	-89.3%
Profit From Operations	18,066	17,383	17,622	19,500	3.9%	-7.4%	53,071	58,045	-8.6%
Non-Operating Income	54	(21)	(240)	39	354.0%	39.6%	(207)	(57)	263.1%
Net Income Before Tax	18,119	17,362	17,382	19,539	4.4%	-7.3%	52,864	57,988	-8.8%
Net Profit	14,699	12,729	13,804	15,466	15.5%	-5.0%	41,232	45,362	-9.1%
Profit After Tax & Minority Interest (PATMI)	14,502	12,603	13,673	15,363	15.1%	-5.6%	40,779	45,065	-9.5%

*) We reclassified fee-based income from Supply Chain Financing into Net Interest Income (Non-Loan) of Rp 2.4 tn in FY24 and Rp 2.2 tn in FY23. All FY24 and FY23 is adjusted to reflect this change.

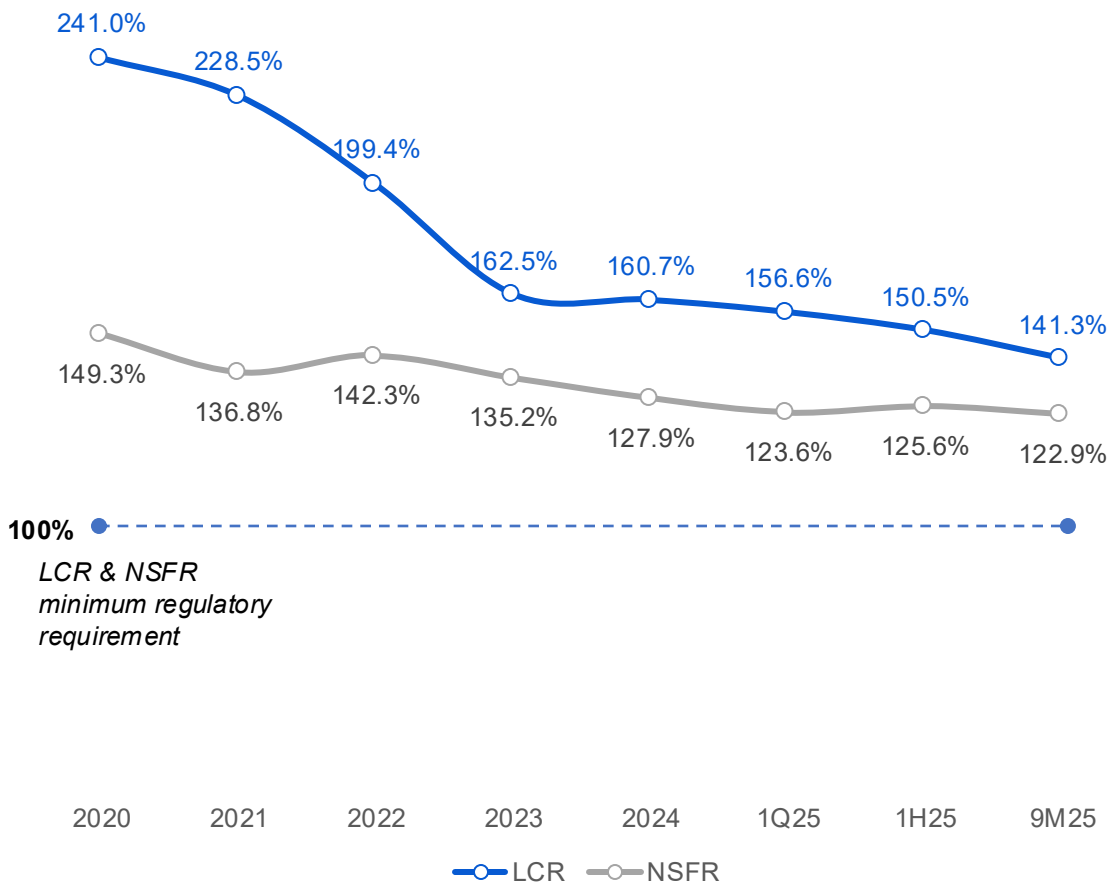
LDR (Consolidated – Bank Entity)



Cost of Third-Party Fund & CASA



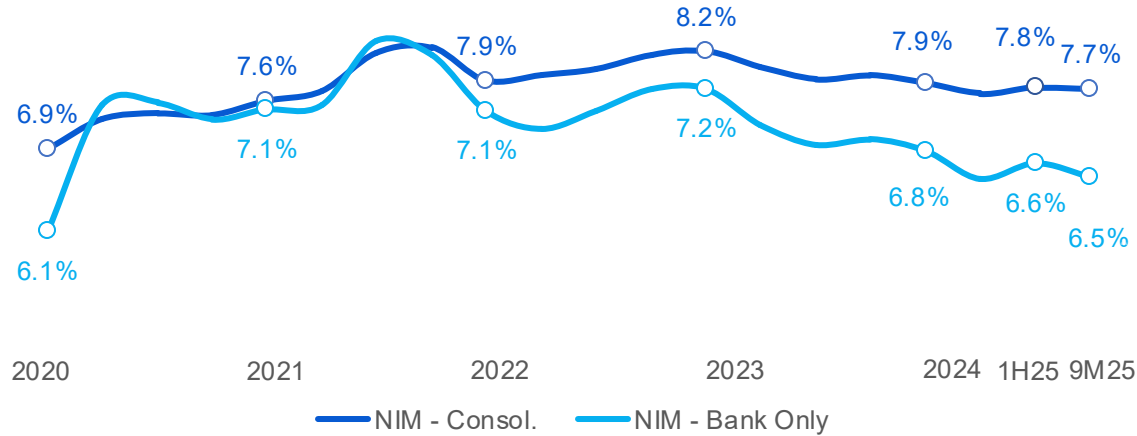
LCR & NSFR



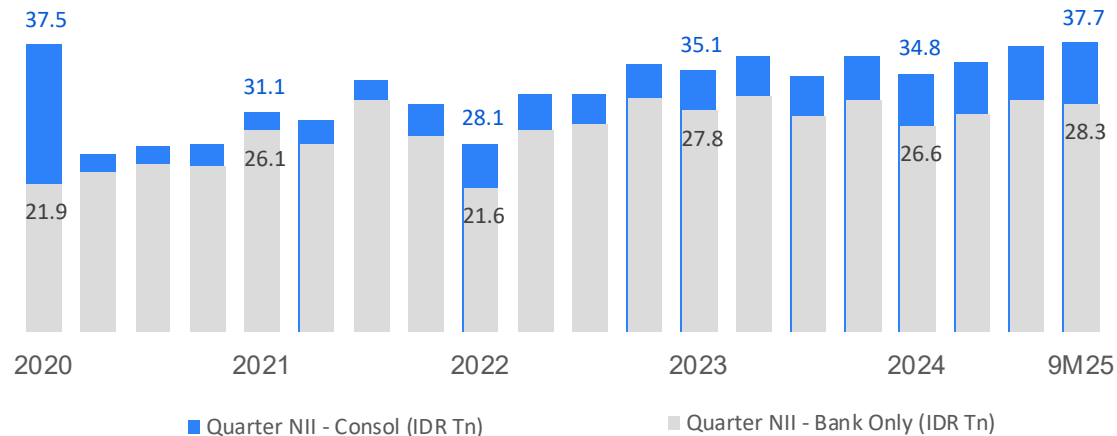
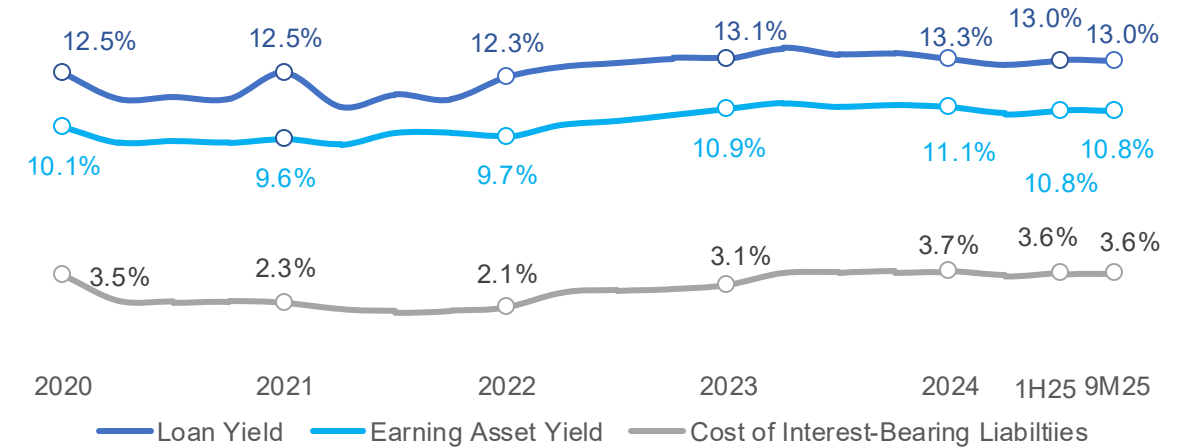
EARNING ASSET YIELD & STRONG MARGINS MAINTAINED

Optimized Balance Sheet with Sustained Margins

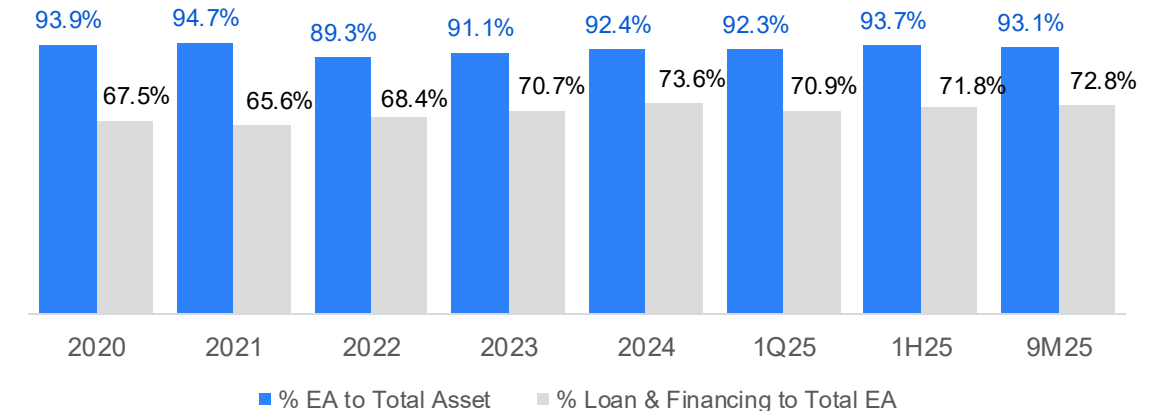
NIM – Bank Only vs Consolidated



Lending Yield, EA Yield, and Cost of Interest-Bearing Liabilities



EA to Total Asset and Loan to Total EA



* We reclassified fee-based income from Supply Chain Financing into Net Interest Income (Non-Loan) of Rp 2.4 tn in FY24 and Rp 2.2 tn in FY23. All FY24 and FY23 is adjusted to reflect this change.

* Starting Jan-25, we have been using a new methodology to calculate NIM, based on the monthly average Earning Assets excluding Investment, Derivative Receivables, and Acceptance Receivables that do not generate interest income. All historical data reflects this change

Other Operating Income

							(Rp Bn)		
Items	3Q25	2Q25	1Q25	3Q24	g QoQ	g YoY	9M25	9M24	g YoY
Fees and Commissions	5,311	5,183	5,209	5,195	2.5%	2.2%	15,704	15,313	2.6%
Recovery of Written-Off Assets	5,073	5,213	4,971	7,746	-2.7%	-34.5%	15,257	17,828	-14.4%
Gain on Sale of Securities - Net	603	750	491	676	-19.6%	-10.8%	1,843	1,607	14.7%
Gain on Foreign Exchange - Net	238	571	747	371	-58.3%	-35.8%	1,556	826	88.4%
Unrealized Gain on Changes in Fair Value of Securities	80	(8)	8	193	-1045.4%	-58.4%	80	193	-58.4%
Others	1,285	990	1,682	944	29.9%	36.1%	3,957	3,263	21.3%
Total Other Operating Income	12,590	12,698	13,109	15,126	-0.9%	-16.8%	38,397	39,030	-1.6%
Net Gold	396	445	415	215	-11.0%	84.6%	1,256	457	174.8%
Total Other Operating Income Incl. Gold	12,986	13,143	13,524	15,340	-1.2%	-15.3%	39,653	39,487	0.4%

Operating Expenses

							(Rp Bn)		
Items	3Q25	2Q25	1Q25	3Q24	g QoQ	g YoY	9M25	9M24	g YoY
Salaries and Employee Benefits	10,928	10,901	10,834	10,268	0.3%	6.4%	32,663	30,900	5.7%
General and Administrative	7,547	7,504	7,235	7,555	0.6%	-0.1%	22,286	21,830	2.1%
Others	4,385	3,151	2,476	4,170	39.2%	5.2%	10,012	9,104	10.0%
Total Operating Expense	22,860	21,556	20,544	21,993	6.0%	3.9%	64,961	61,834	5.1%

*) As of 2025, insurance subsidiaries have adopted IFRS 17, replacing IFRS 4

*) We reclassified fee-based income from Supply Chain Financing into Net Interest Income (Non-Loan) of Rp 2.4 tn in FY24 and Rp 2.2 tn in FY23. All FY24 and FY23 is adjusted to reflect this change.

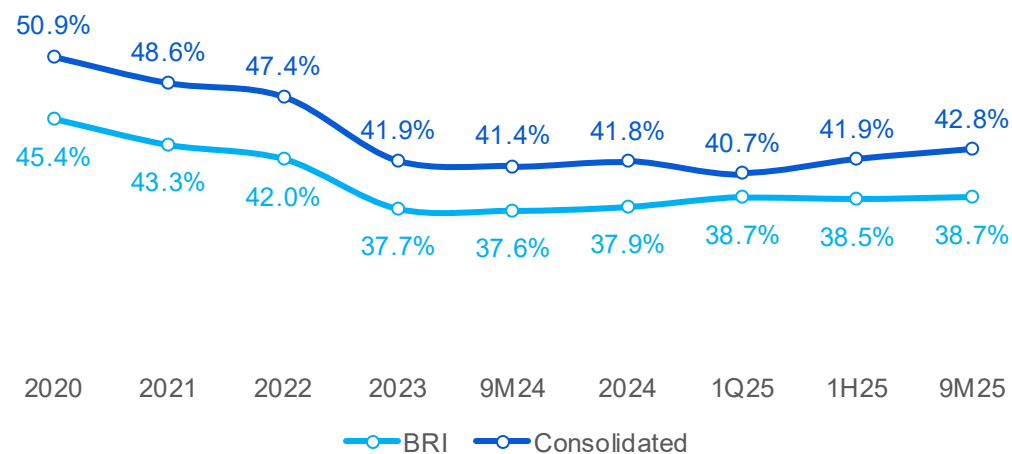
OPERATING EXPENSE BREAKDOWN

CIR remains within target range, despite one-off item driving subsidiaries' Opex growth

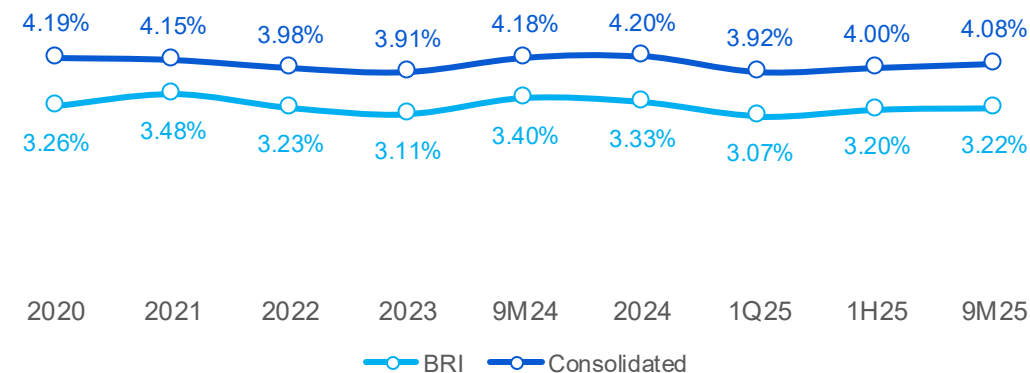
(Rp Bn)

Items	3Q25	2Q25	1Q25	3Q24	g QoQ	g YoY	9M25	9M24	g YoY
Bank Only - Personnel Expenses	7,471	7,672	7,615	7,251	-2.6%	3.0%	22,758	22,239	2.3%
Bank Only - G&A Expenses	4,933	5,243	5,005	5,622	-5.9%	-12.3%	15,181	15,966	-4.9%
Bank Only - Others Expenses	3,532	3,169	2,204	3,885	11.4%	-9.1%	8,906	8,204	8.6%
Bank-Only Operating Expense	15,936	16,085	14,824	16,758	-0.9%	-4.9%	46,845	46,408	0.9%
Subsidiaries - Personnel Expenses	3,457	3,229	3,219	3,017	7.1%	14.6%	9,905	8,662	14.4%
Subsidiaries - G&A Expenses	2,614	2,261	2,229	1,933	15.6%	35.2%	7,104	5,864	21.2%
Subsidiaries - Others Expenses	853	(19)	271	79	4705.9%	977.7%	1,106	900	22.9%
Subsidiaries Operating Expense	6,925	5,471	5,720	5,029	26.6%	37.7%	18,116	15,425	17.4%
Consolidated - Personnel Expenses	10,928	10,901	10,834	10,268	0.3%	6.4%	32,663	30,900	5.7%
Consolidated - G&A Expenses	7,547	7,504	7,235	7,555	0.6%	-0.1%	22,286	21,830	2.1%
Consolidated - Others Expenses	4,385	3,151	2,476	4,170	39.2%	5.2%	10,012	9,104	10.0%
Consolidated Operating Expense	22,860	21,556	20,544	21,993	6.0%	3.9%	64,961	61,834	5.1%

Cost to Income Ratio: Bank Only vs Consolidated*



Cost to Asset Ratio: Bank Only vs Consolidated*



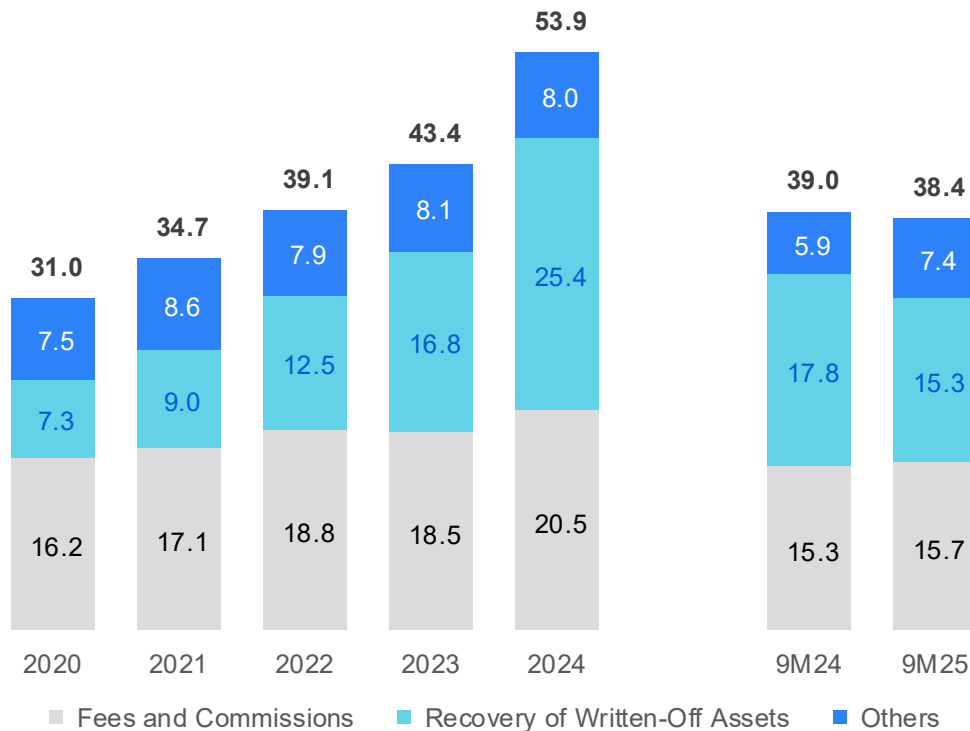
*As of 2025, insurance subsidiaries have adopted IFRS 17, replacing IFRS 4

*Since 2021, Other Operating Income includes net gold revenue

Consolidated - Other Operating Income

(Rp Tn)

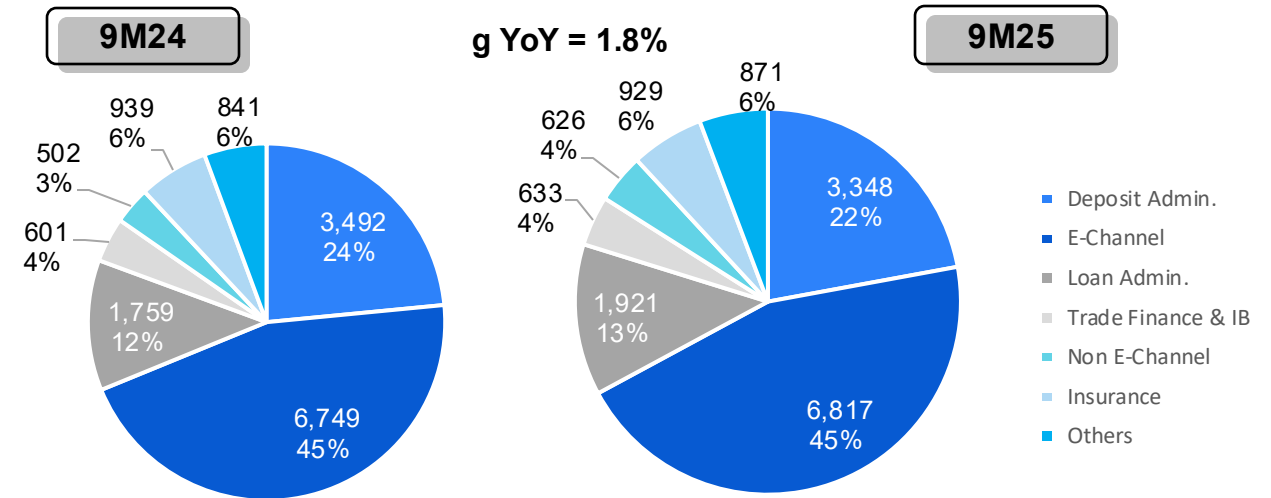
YoY g = -1.6%



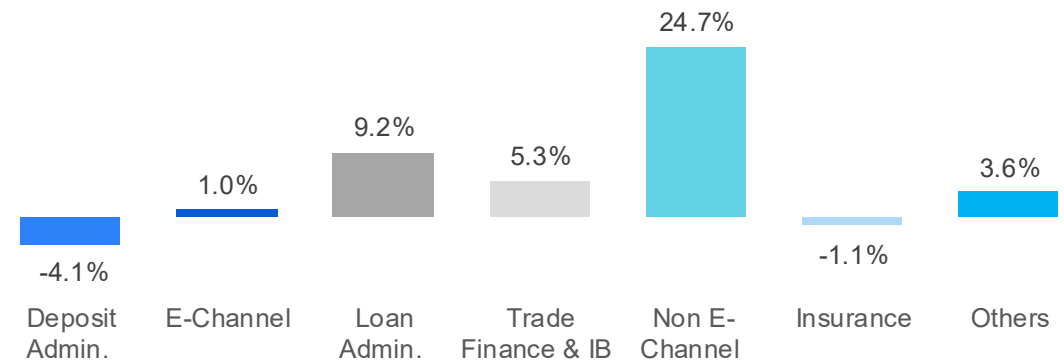
- Other Operating Income growth driven by Fee Based Income

Bank Only - Fee and Commission – Composition

(Rp Bn)

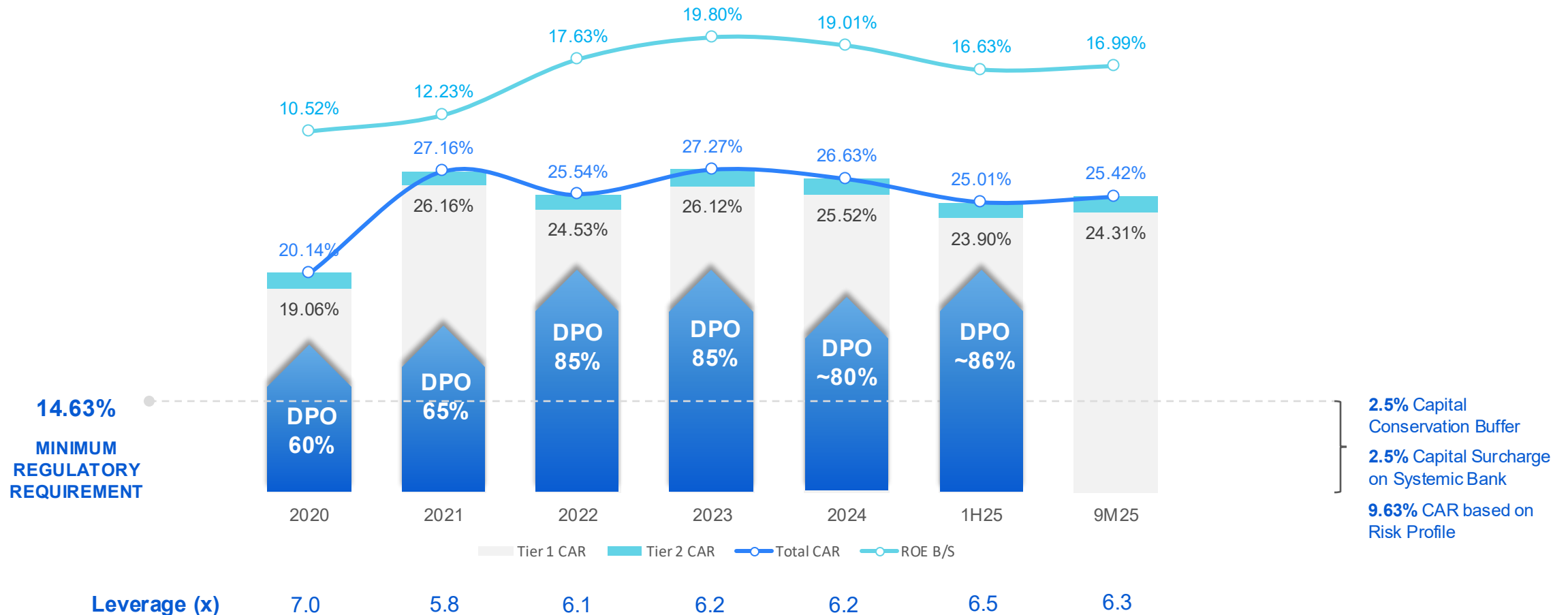


Bank Only - Fee and Commission YoY Growth*



WELL-CAPITALIZED BALANCE SHEET PROVIDES FLEXIBILITY

CAR at 25.42% is the Highest Among Top 10 Banks



- As of Jan, '23, as part of the implementation of Basel 3, the change on RWA of Operational & Credit Risk adds 329bps to BRI total CAR
- Starting in January 2024, we implemented the Basel III calculation of RWA market risk, which has a negative impact of 49bps to total CAR
- BRI distributed a **full-year dividend** of Rp343 per share on April 23, 2025 (including an interim dividend of Rp135 per share that has been paid on Jan 15, 2025)



LOAN QUALITY

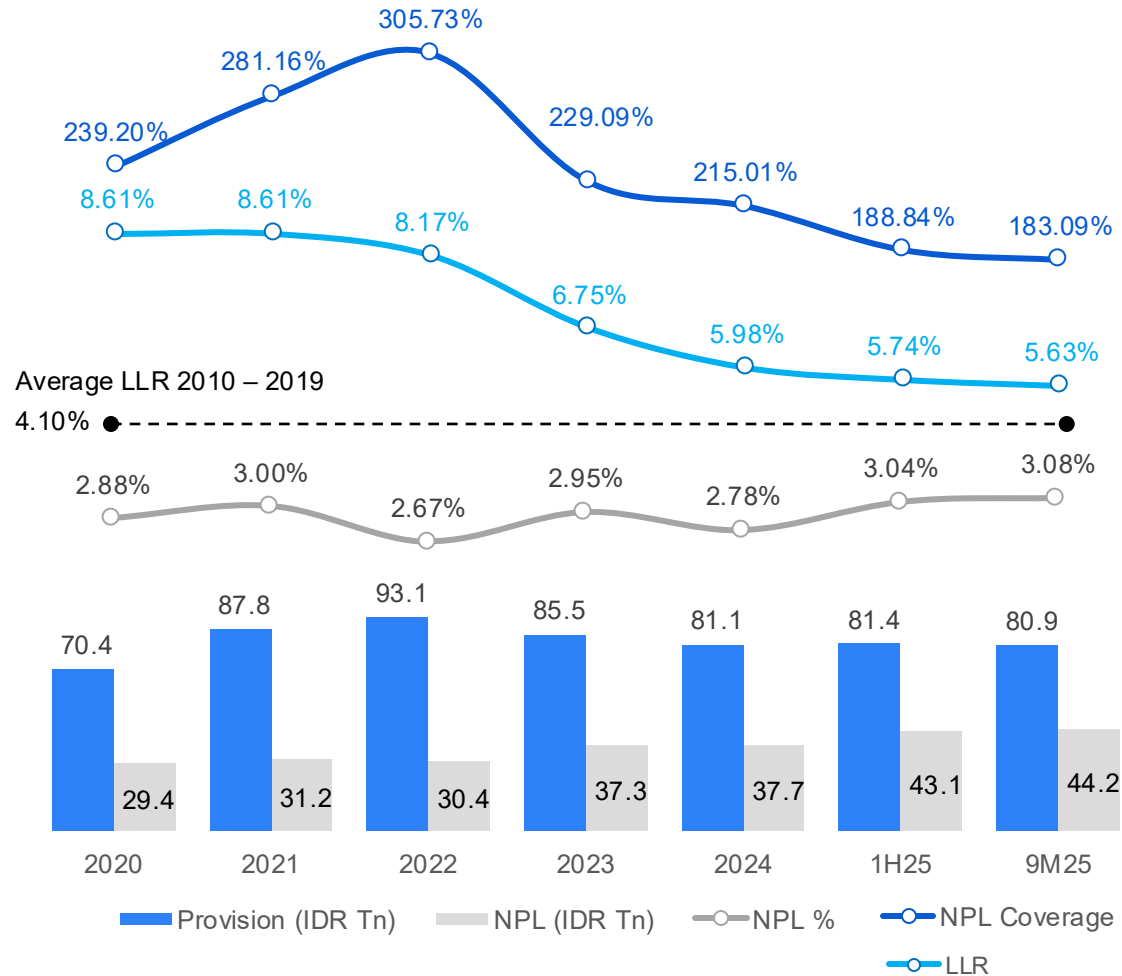
Non-Performing Loan – by Segment

Segment	9M25	9M24	1H25	2024	2023	2022	2021	2020
Micro	3.96%	3.03%	3.86%	2.85%	2.47%	1.74%	1.49%	0.83%
Consumer	2.50%	2.08%	2.25%	1.97%	1.97%	1.83%	1.78%	1.49%
SME	5.03%	4.64%	4.96%	4.42%	4.88%	4.30%	4.05%	3.61%
Commercial	2.30%	1.94%	2.54%	2.50%	2.56%	2.26%	3.57%	4.61%
Corporate	1.59%	2.52%	1.61%	2.60%	3.86%	4.68%	6.68%	7.57%
Bank Only - NPL%	3.29%	3.04%	3.23%	2.94%	3.12%	2.82%	3.08%	2.94%
Subsidiaries - NPL%	1.28%	1.54%	1.39%	1.46%	1.20%	1.24%	2.08%	2.49%
Consolidated - NPL %	3.08%	2.90%	3.04%	2.78%	2.95%	2.67%	3.00%	2.88%

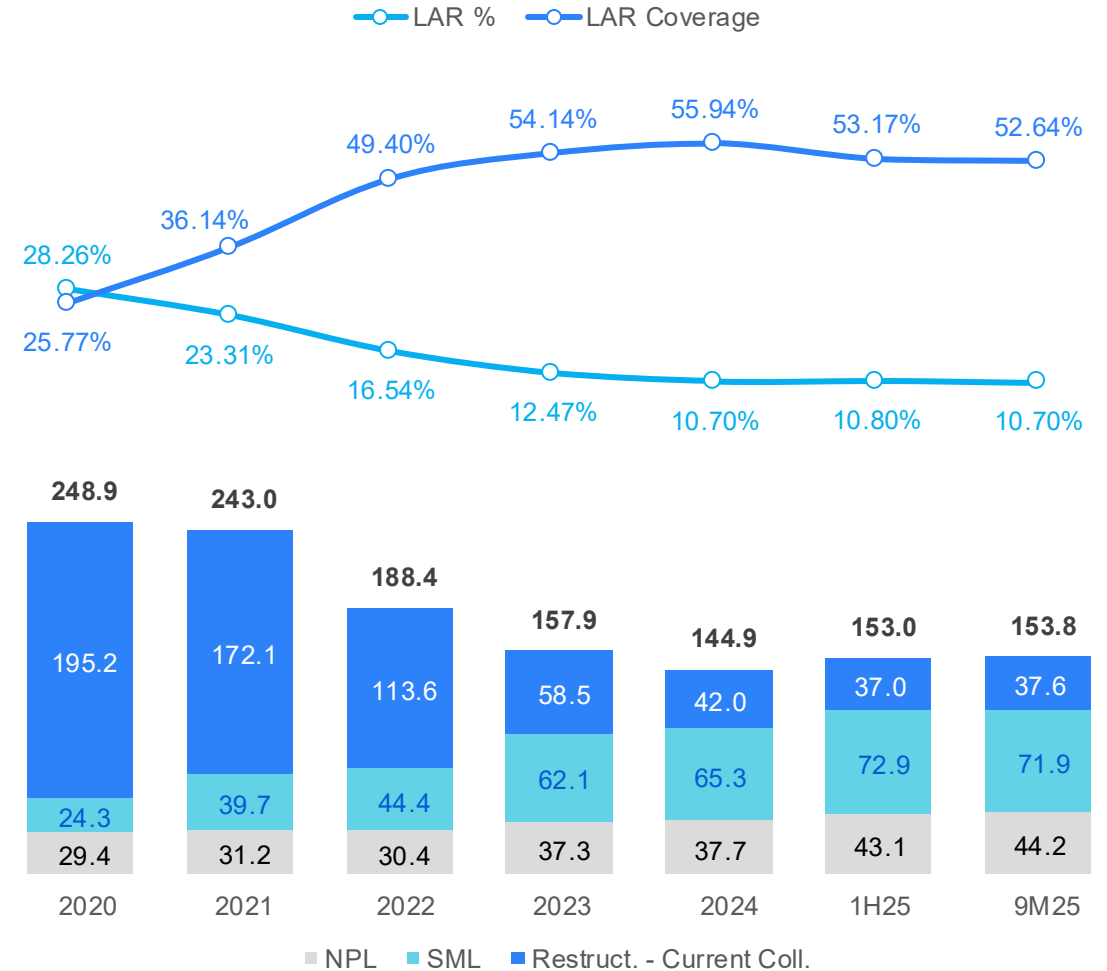
Special Mention – by Segment

Segment	9M25	9M24	1H25	2024	2023	2022	2021	2020
Micro	6.62%	6.82%	6.76%	6.20%	5.72%	3.95%	3.03%	2.47%
Consumer	2.96%	2.92%	2.66%	2.38%	2.84%	2.76%	2.20%	2.69%
SME	6.09%	5.89%	6.19%	4.74%	5.15%	4.30%	3.42%	3.19%
Commercial	2.48%	4.18%	2.92%	1.90%	2.52%	2.55%	3.08%	3.07%
Corporate	3.32%	3.84%	3.43%	3.72%	4.67%	4.32%	6.94%	2.85%
Bank Only - SML%	4.96%	5.30%	5.06%	4.63%	4.87%	3.87%	3.70%	2.75%
Subsidiaries - SML%	5.04%	7.40%	5.47%	6.44%	4.84%	3.90%	4.68%	6.00%
Consolidated - SML %	5.00%	5.56%	5.15%	4.82%	4.90%	3.90%	3.81%	3.13%

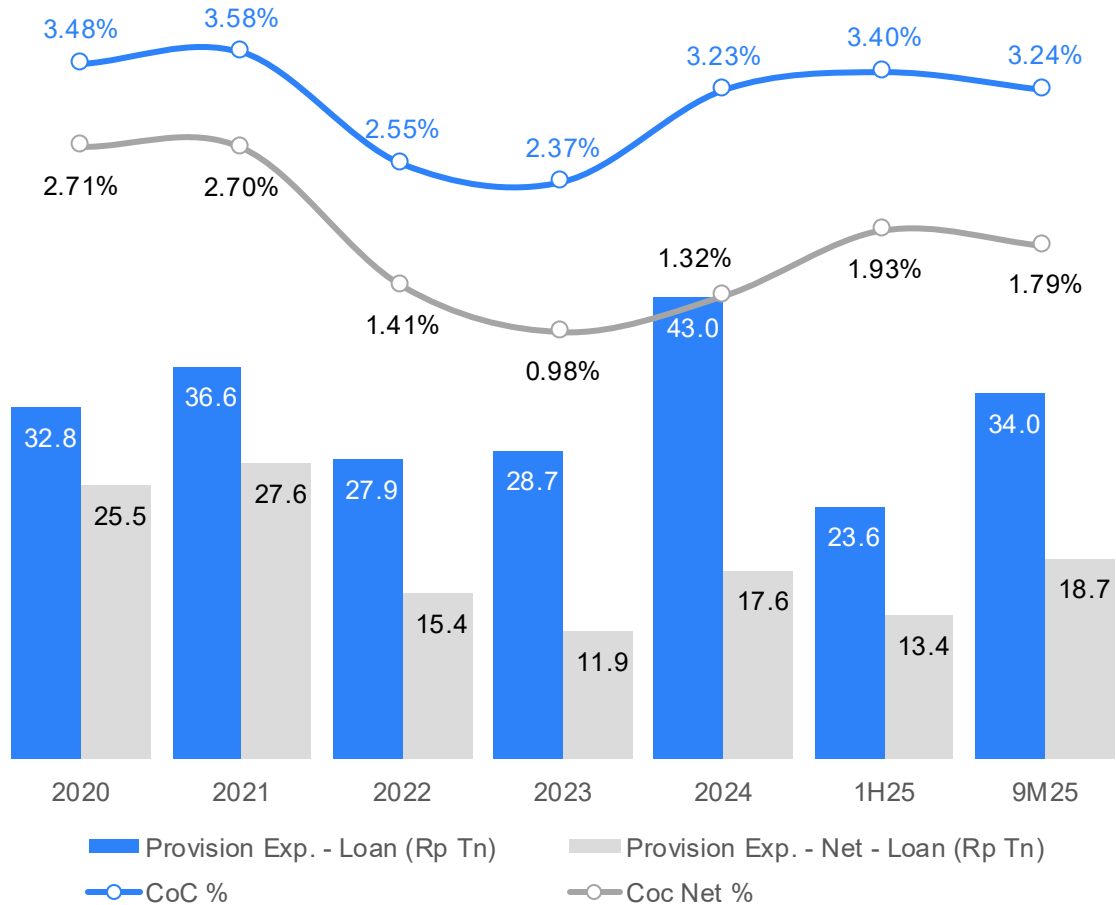
NPL & NPL Coverage



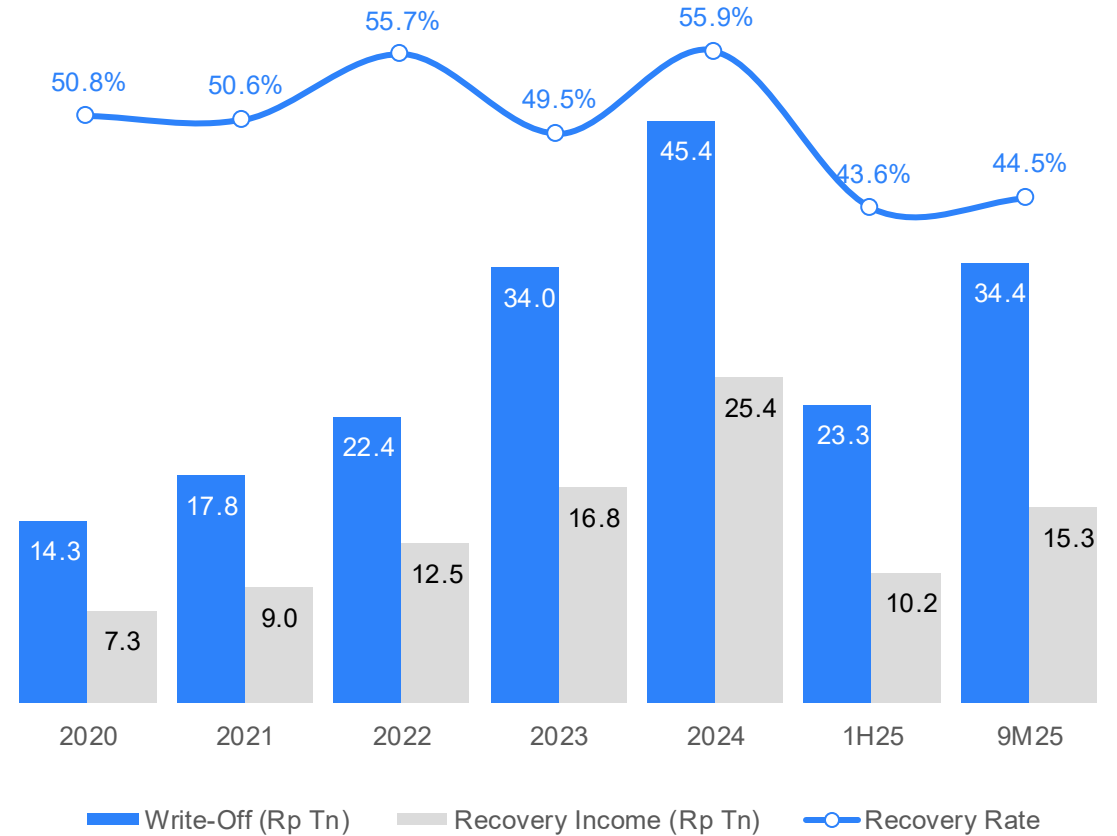
LAR & LAR Coverage



Credit Cost



Write Off & Recovery

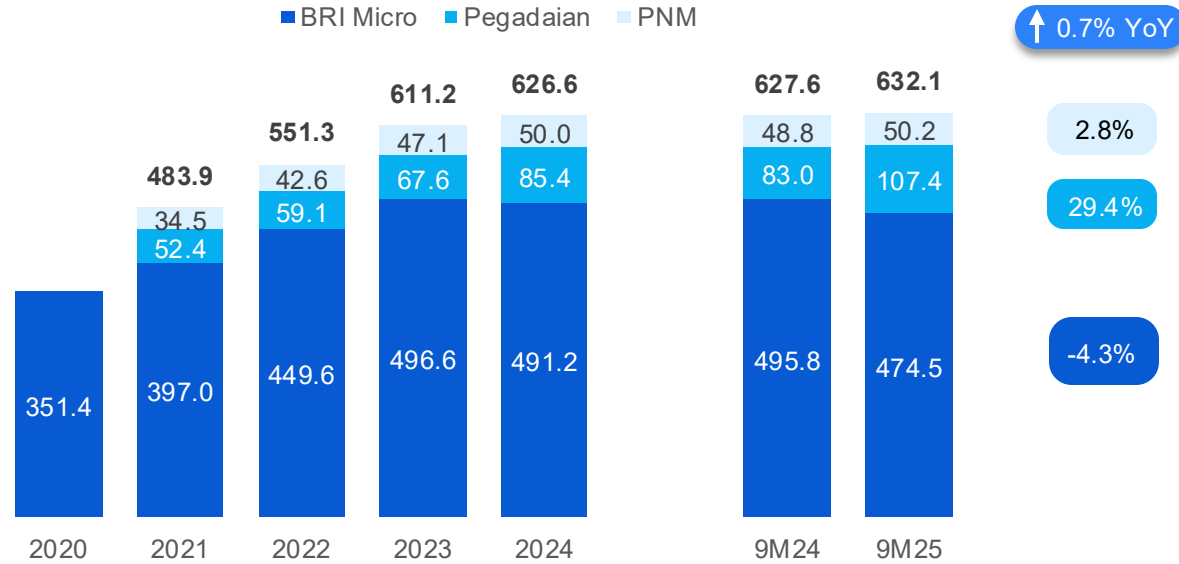




ULTRA MICRO & **MICRO BUSINESS**

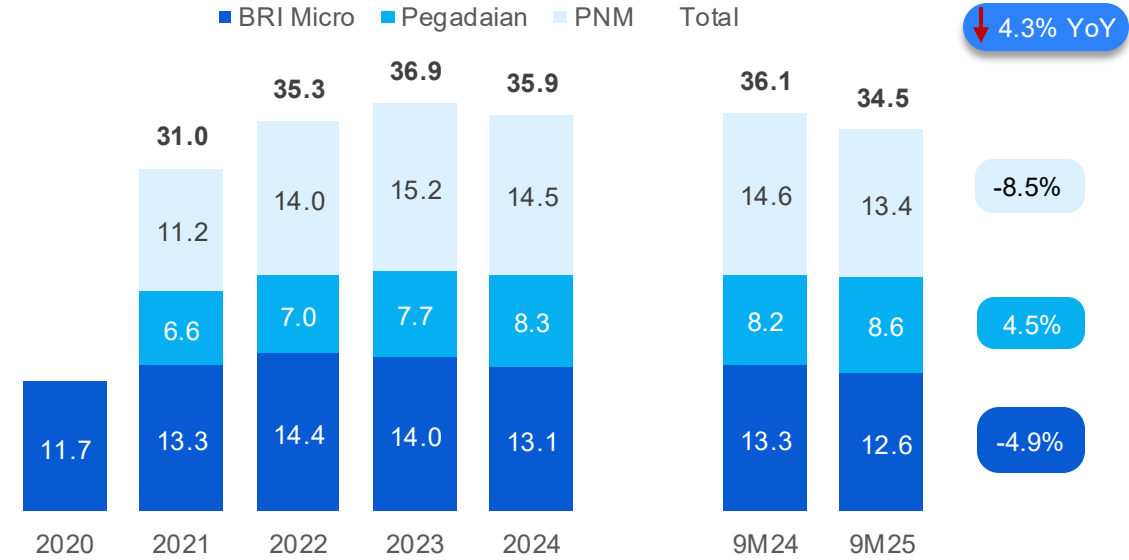
Loan Composition - Outstanding

(Rp Tn)



Borrowers

(in Mn)



Key Ratios

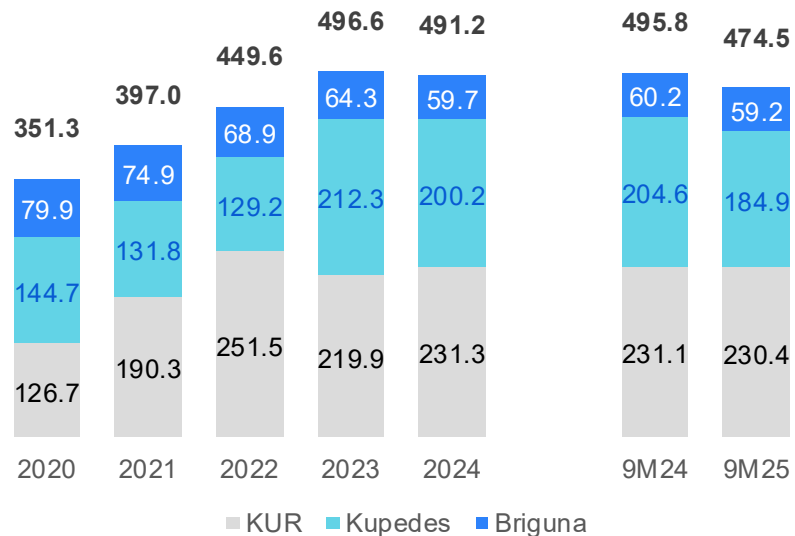
Description	BRI						Pegadaian						PNM					
	2021	2023	9M24	2024	1H25	9M25	2021	2023	9M24	2024	1H25	9M25	2021	2023	9M24	2024	1H25	9M25
Cost of Fund	2.1%	2.9%	3.6%	3.6%	3.4%	3.4%	6.0%	5.9%	6.2%	6.3%	6.3%	6.4%	8.6%	6.8%	6.5%	6.6%	6.3%	6.3%
Credit Cost	3.4%	2.4%	3.3%	3.2%	3.5%	3.3%	1.4%	-0.3%	1.5%	0.7%	1.6%	1.1%	2.0%	5.5%	7.6%	6.5%	4.3%	5.0%
CIR	43.3%	37.7%	37.6%	37.0%	38.5%	38.1%	62.8%	59.4%	50.5%	53.0%	51.0%	52.1%	74.6%	63.4%	59.6%	59.7%	63.8%	68.1%

Pegadaian, PNM's Cost Of Fund (COF) calculated by dividing annualized interest expense with average monthly Interest-Bearing Liabilities

PNM's financing outstanding include financing disbursed to LKMS (Syariah Micro Financing Institution) and venture capital

Micro Loan Outstanding

(Rp Tn)

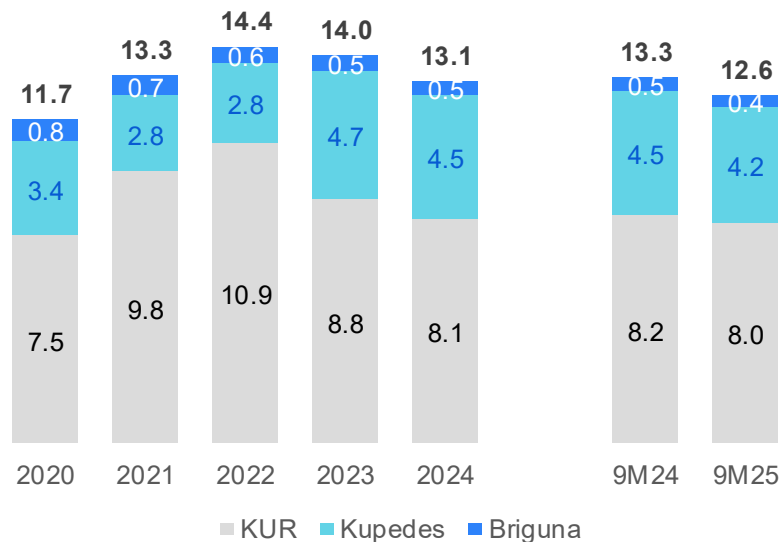


Growth YoY

Product	2020	2021	2022	2023	2024	9M24	9M25
KUR	82.8%	50.1%	32.2%	-12.6%	5.2%	4.3%	-0.3%
Kupedes	-6.8%	-8.9%	-1.9%	64.3%	-5.7%	-5.6%	-9.6%
Briguna	-4.0%	-6.3%	-8.0%	-6.7%	-7.1%	-3.8%	-1.6%
Total	14.2%	13.0%	13.3%	10.4%	-1.1%	-1.0%	-4.3%

Borrowers

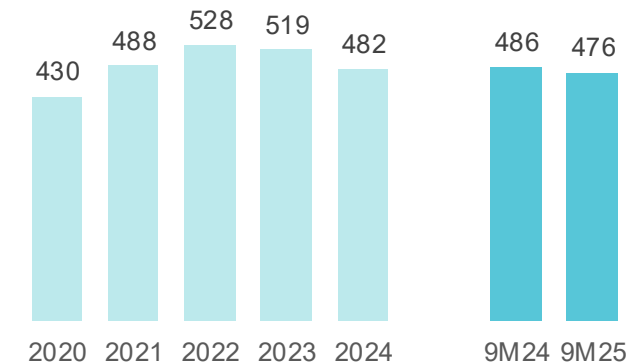
(in Mn)



Growth YoY

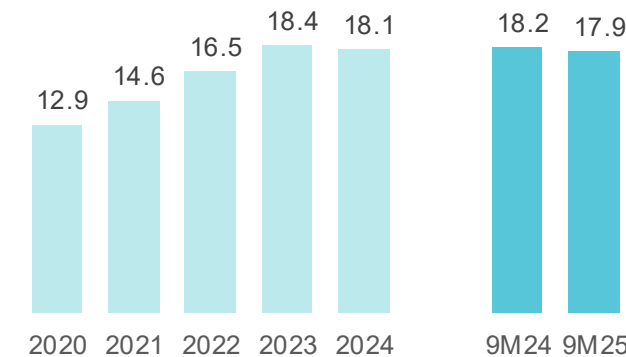
Product	2020	2021	2022	2023	2024	9M24	9M25
KUR	31.4%	31.1%	10.8%	-19.1%	-7.9%	-2.9%	-3.2%
Kupedes	-12.8%	-19.5%	2.7%	64.7%	-3.9%	-3.7%	-7.7%
Briguna	-9.8%	-10.1%	-13.6%	-12.6%	-13.2%	-6.4%	-8.9%
Total	11.4%	13.5%	7.8%	-2.2%	-6.7%	-3.3%	-4.9%

Borrowers per Loan Officer



Loan OS per Loan Officer

(in Bn)



Current Standing of Historical Disbursement as of 9M25

(Rp Bn)

	1Q23	2Q23	3Q23	4Q23	FY23	1Q24	2Q24	3Q24	4Q24	FY24	1Q25	2Q25	3Q25	9M25
Disbursement	59,256	46,736	50,258	45,327	201,577	37,942	28,413	28,808	30,824	125,987	30,998	27,121	25,231	83,350
Write-Off	4,317	2,726	2,500	1,408	10,950	969	313	33	-	1,316	-	-	-	-
Payment	46,944	34,447	35,525	29,250	146,166	23,113	16,089	14,846	11,718	65,767	9,139	2,721	1,491	13,351

Historical Disbursement Asset Quality Breakdown & Vintages

(Rp Bn)

	1Q23	2Q23	3Q23	4Q23	FY23	1Q24	2Q24	3Q24	4Q24	FY24	1Q25	2Q25	3Q25	9M25
Remaining Loan OS	7,995	9,563	12,233	14,670	44,460	13,859	12,011	13,928	19,106	58,904	21,859	24,400	23,741	70,000
SML	1,843	1,926	2,376	2,692	8,837	2,482	1,708	1,978	1,703	7,871	1,230.12	207.09	12.42	1,450
NPL	1,303	1,224	1,556	1,669	5,752	1,576	1,041	740	588	3,946	118.49	16.57	0.04	135
Total Restructured*	2,069	2,059	2,269	2,413	8,809	1,922	1,116	891	571	4,499	261.09	14.02	0.10	275
Avg. DG to SML (6 MOB)	5.92%	5.45%	6.86%	6.82%	6.26%	4.63%	3.89%	5.55%	5.69%	4.95%	4.57%	n.a.	n.a.	4.57%

*incl. Current, SML & NPL under restructured

- Based on vintage analysis of average DG to SML (6 MOB), 2024 Kupedes has better asset quality compared to 2023 Kupedes, albeit we are still monitoring 2024 Kupedes as it has not fully seasoned.

THANK YOU

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