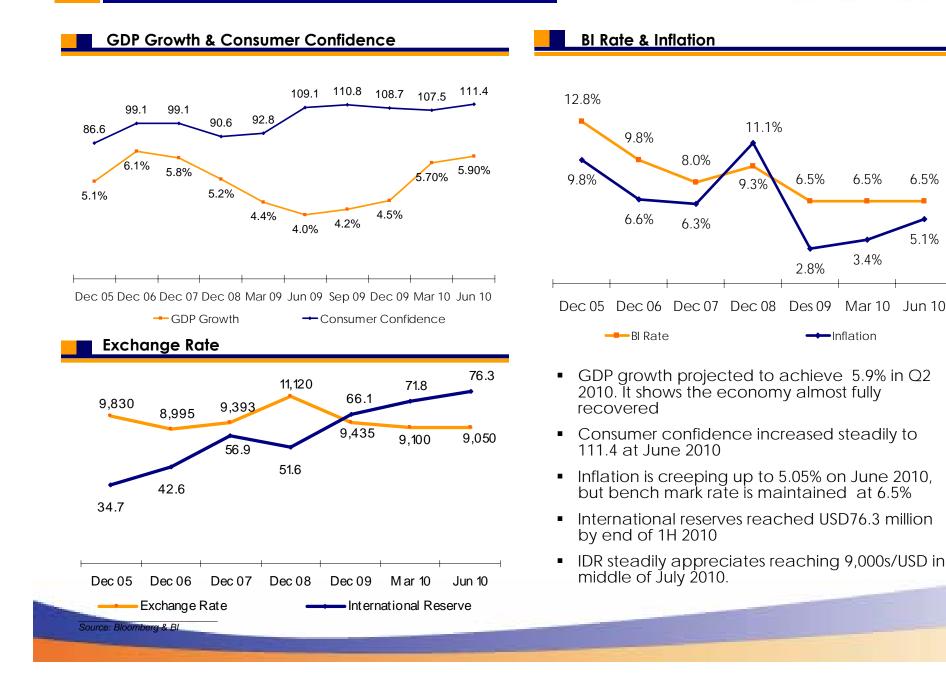
# **PT. BANK RAKYAT INDONESIA (PERSERO) Tbk.** Financial Update Q2 - 2010

Jakarta, 30 July 2010



#### Macro Economic Condition







Hig	phlights		
	Q2 2009	Q2 2010	Growth
Total Assets (IDR Billion)	267,241	319,942	19.72%
Total Loans (Gross) (IDR Billion)	184,601	226,240	22.56%
Total Deposits (IDR Billion)	216,346	256,054	18.35%
Net Profit (IDR Billion)	3,516	4,318	22.81%
NIM	9.29%	9.40%	
ROE	33.78%	33.41%	
ROA	3.61%	3.51%	
NPL (gross)	3.70%	4.27%	
NPL (nett)	1.16%	1.18%	
Total CAR	14.60%	14.11% *)	
LDR	85.33%	88.36%	

\*) Include Operational Risk



#### **Financial Performance**



### Balance Sheet - highlights

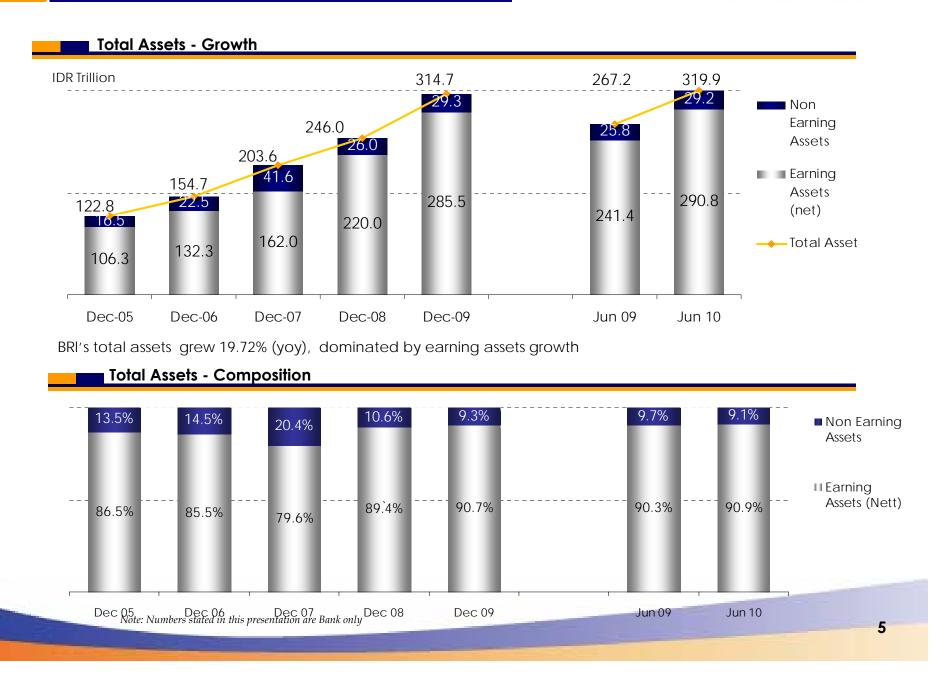


								IDR Billion
				0	2	Growth		
Description	2005	2006	2007	2008	2009	2009	2010	(YoY)
Total Assets	122,776	154,725	203,604	246,026	314,746	267,241	319,942	19.72%
- Gross Loans	75,533	90,283	113,853	161,061	205,522	184,601	226,240	22.56%
- Government Bonds (Recap)	17,722	18,445	18,223	16,352	15,027	16,658	14,366	-13.75%
- Other Earnings Assets	18,475	30,310	36,970	51,393	76,487	51,693	64,258	24.31%
Total Earning Assets	111,731	139,038	169,046	228,807	297,037	252,952	304,865	20.52%
Earning Assets Provision	(5,478)	(6,786)	(7,069)	(8,813)	(11,576)	(11,539)	(14,103)	22.22%
Total Earning Assets (net)	106,253	132,252	161,977	219,994	285,461	241,413	290,762	20.44%
Total Non Earning Assets	16,523	22,473	41,627	26,032	29,285	25,828	29,180	12.98%
Total Liabilities & S.E	122,776	154,725	203,604	246,026	314,746	267,241	319,942	19.72%
Total Customer Deposits	97,046	124,468	165,475	201,495	254,118	216,346	256,054	18.35%
- Demand Deposits	17,384	27,864	37,146	39,912	49,965	36,463	45,226	24.03%
- Saving Deposits	49,372	58,308	72,269	88,063	104,119	88,596	102,231	15.39%
- Time and Certificate Deposits	30,290	38,297	56,061	73,520	100,034	91,287	108,597	18.96%
Other Interest Bearing Liabilities	5,597	6,037	6,263	7,599	20,941	12,344	17,402	40.97%
Non Interest Bearing Liabilities	6,779	7,342	12,428	14,575	12,429	12,403	15,962	28.70%
Tier I Capital	10,519	13,104	15,448	17,796	21,138	21,231	25,274	19.04%
Total Shareholder's Equity	13,353	16,879	19,438	22,357	27,257	26,148	30,523	16.73%

Note: Numbers stated in this presentation are Bank only

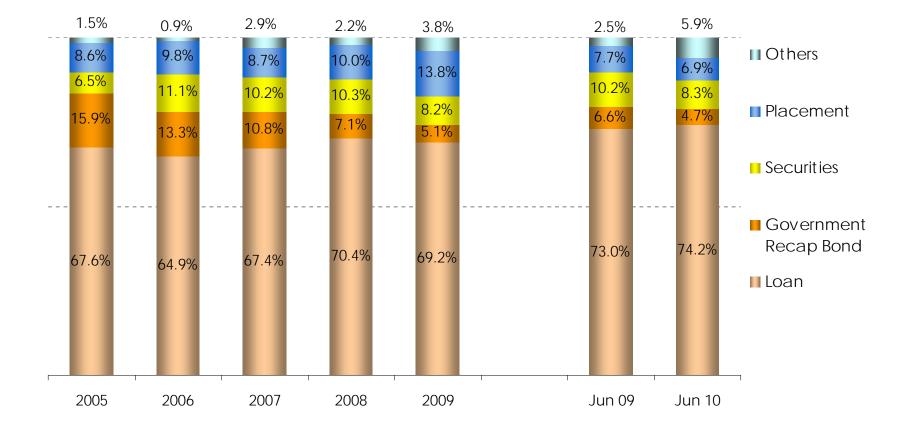
#### Asset – growth & composition





#### Asset – earning asset composition





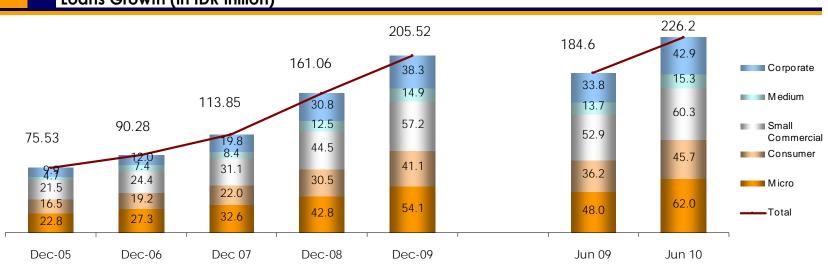
Loan contributed 74.21% of Total Earning Asset

Note: Numbers stated in this presentation are Bank only

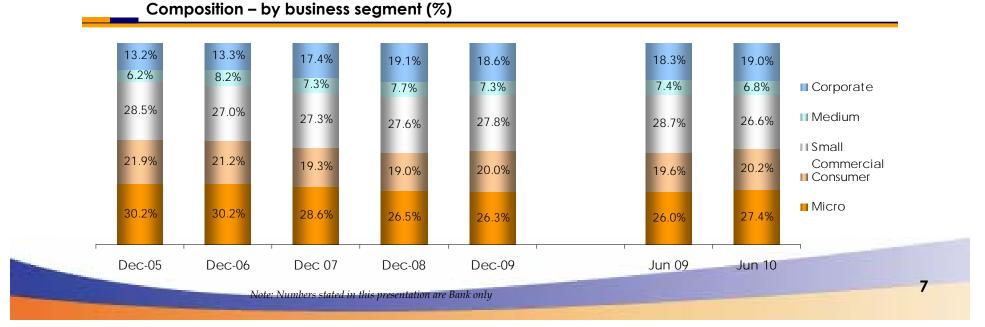
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#### Loans – growth & composition





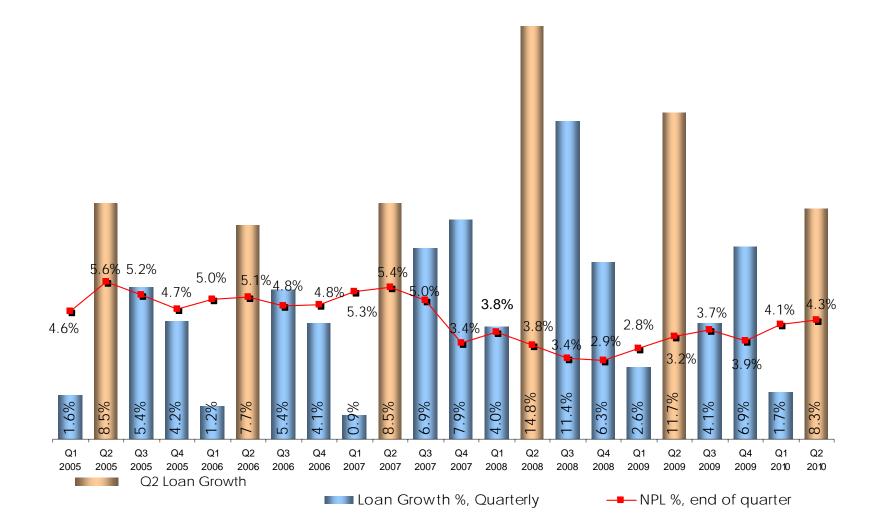
Loans increased by IDR 41,64 trillion (22.56%) yoy supported by Micro and Small loans



#### Loans Growth (in IDR trillion)

#### Loans - seasonality

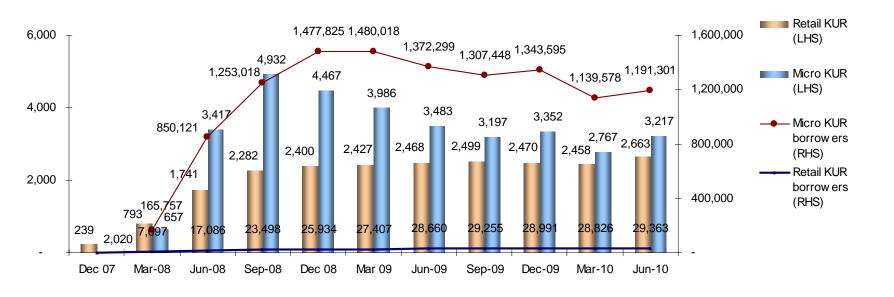




### Kredit Usaha Rakyat (KUR)



#### KUR Outstanding and Number of Borrowers



#### KUR Distribution by Regional Office



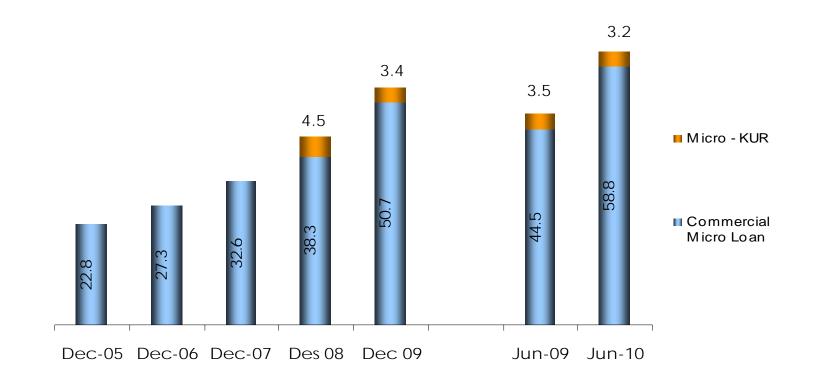
#### KUR in June 2010

- KUR outstanding was IDR 5.88 trillion with 1.22 million borrowers, contributed 2.60% of total loan portfolio
- IDR16.70 trillion of KUR has been disbursed to 2.86 million borrowers since its inception (October 2007)
- NPL decreased from 6.17% in Q1 2010 to 5.21% in Q2 2010
- More than 405 thousand KUR borrowers have migrated to micro and small commercial loan with outstanding more than IDR 3.5 trillion

Note: Numbers stated in this presentation are Bank only

### Micro Loans - trend

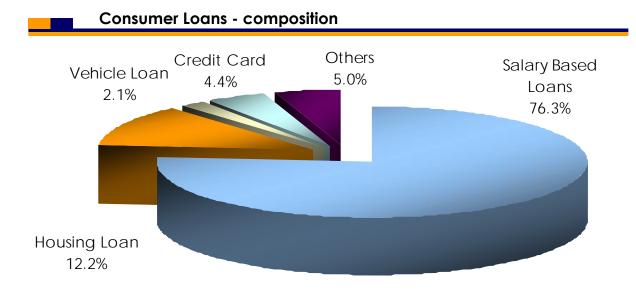




- Total Micro Loan grew strongly 29.17% year on year and 24.13% five-year CAGR with number of customer increases from 4.64 million last year to 5.00 million customers currently.
- Commercial Micro Loan increase 32.04% (yoy) with the number of customer increase from 3.27 million in June 2009 to 3.81 million in June 2010, with average loan size was 15.43 million in Q2 2010, rose from IDR 13.61 million in Q2 2009.

### Consumer Loans





#### Notes on Consumer Loans

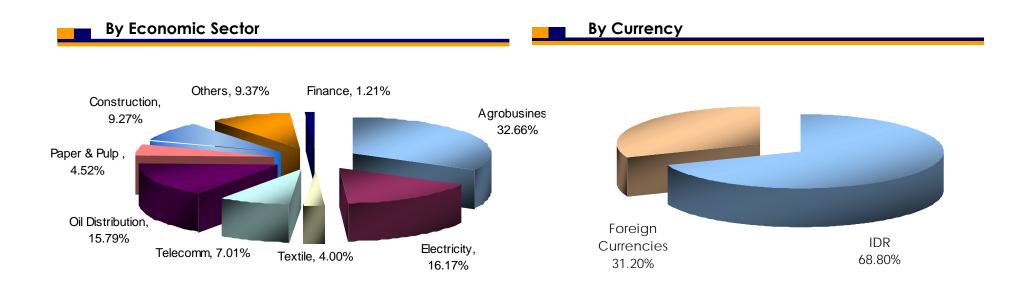
- Salary Based Loan dominated 76.27% of total Consumer Loan
- Housing Loan and Motor Vehicle Loan grew very strong 46.88% and 68.58% respectively
- The Others consists of multi purpose loans and BRI employee loan

#### Consumer Loans – growth

(in IDR billion)	Jun 09	Jun 10	Growth (yoy)
Consumers Loans	36,151	45,771	26.6%
Salary Based Loan	28,319	34,908	23.3%
Housing Loan	3,812	5,599	46.9%
Vehicle Loan	576	971	68.6%
Credit Card	554	677	22.2%

### Corporate Loans - composition





#### By Enterprise Ownership

	Nominal	(IDR Billion)	Growth	Composition		
	Jun 09	Jun 10		Jun 09	Jun 10	
SOE	13,023	21,567	65.61%	38.57%	50.25%	
Non SOE	20,741	21,355	2.96%	61.43%	49.75%	
Total	33,764	42,922	27.13%	100.00%	100.00%	

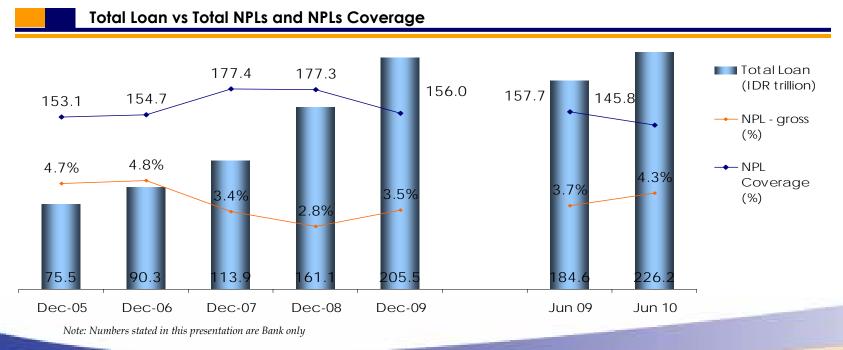
- Agribusiness, electricity and oil/gas distribution sector dominated 65% of corporate loan
- Corporate Lending shifted to SOE lending to optimize use of capital and lower the risk
- Foreign currency corporate loan make up 96% of total foreign currency loan
- Oil distribution sector contributed 60% of total foreign currency loans

Note: Numbers stated in this presentation are Bank only



NPL BY SEGMENT (%)	Des'05	Des'06	Des'07	Des'08	Des'09	Jun'09	Jun'10
Micro	1.55	1.36	1.19	1.02	1.40	1.58	1.55
Consumer	1.62	1.91	1.67	1.08	1.35	1.39	1.64
Small Commercial	4.06	6.32	5.71	3.52	4.21	4.71	6.46
Medium	7.48	5.87	5.67	6.33	12.31	8.66	14.85
Corporate	16.93	13.55	4.62	4.53	4.38	5.56	4.16
Total NPL	4.68	4.81	3.44	2.80	3.52	3.70	4.27

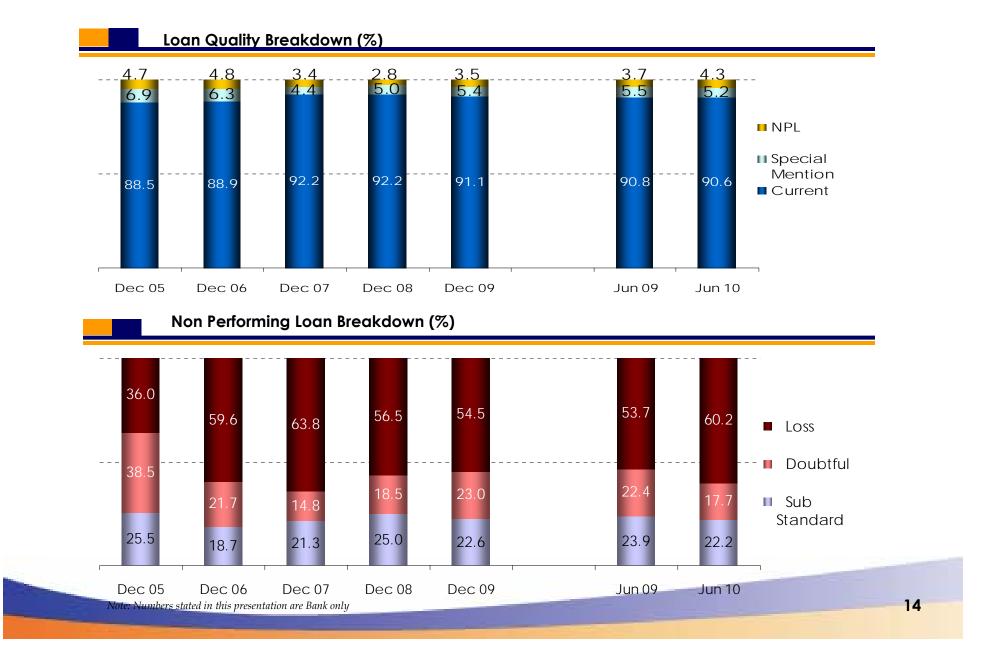
#### NPL Ratio by Business Segments



13

### Loan Quality



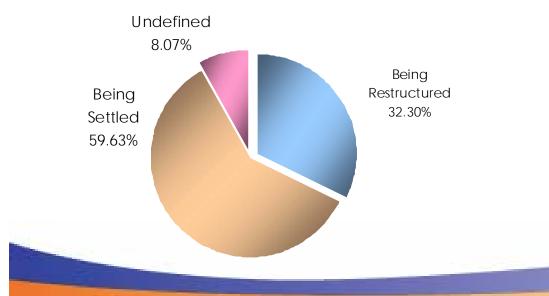


### Medium Loan - restructuring & settlement



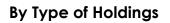
Total Medium NPL	2,271.00	100.00%	161	100.00%
Being Restructured & Settled	1,971.78	86.82%	148	91.93%
Being Settled	1,328.81	58.51%	96	59.63%
Being Restructured	642.96	28.31%	52	32.30%
	(IDR billion)		Borrowers	
	Outstanding	%	Number of	%
As of June 10				

#### Action Plan (as % of medium NPL's borrowers)



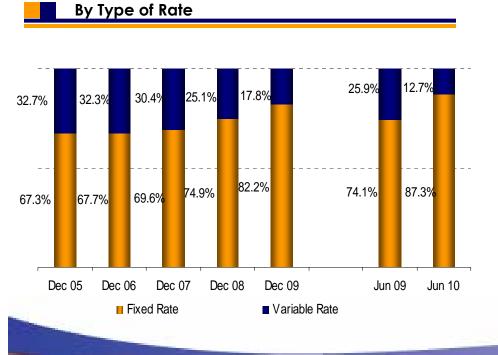
Notes on Medium NPL

91.93% of Medium NPL's borrowers has been in restructuring or settlement process with the outstanding of IDR1.97 trillion or 86.82% of Medium NPL outstanding

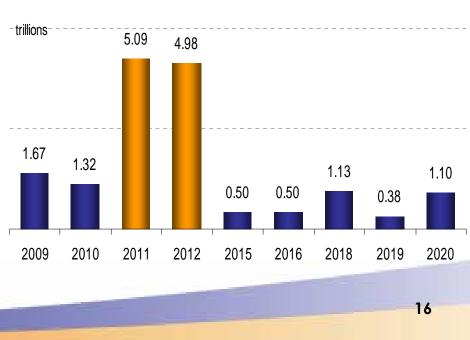


											IDR T	rillion
Portfolio	Dec	:-06	Dec	Dec-07		Dec-08		Dec 09		n 09	Jun 10	
	Nom	% to Ttl	Nom	% to Ttl								
Hold to Maturity	11.34	56.0%	11.34	48.8%	12.60	60.2%	10.48	51.8%	11.30	55.6%	9.94	48.4%
Available for Sale	7.09	35.0%	8.76	37.7%	7.15	34.2%	8.72	43.1%	7.95	39.1%	10.38	50.6%
Trading	1.81	8.9%	3.12	13.4%	1.18	5.6%	1.04	5.1%	1.07	5.3%	0.21	1.0%
Total Govt. Bond*)	20.24	100.0%	23.22	100.0%	20.93	100.0%	20.24	100.0%	20.32	100.0%	20.53	100.0%

\*) consisting of Recap Bond IDR 14.36 Trillion (69.91%) and other government bonds IDR 6.18 Trillion (30.09%)



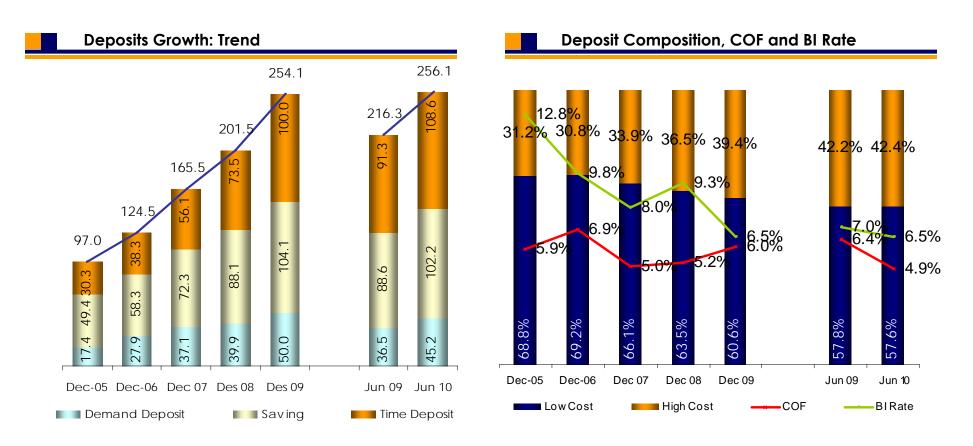
#### Recap Bond Maturity





#### Deposits - composition and COF trend





- Total deposit grew IDR 39.71 trillion or an increase of 18.35% (yoy), and low cost of fund mix decline to 57.6%
- COF declines from 6.40% in Q2-2009 to 4.88% in Q2-2010
- Effort to achieve minimum CASA of 60% includes marketing campaigns ("Simpedes Folks Festival" & Britama "Wind of Fortune", outlet expansion, product features development, e-channel expansion)

Note: Numbers stated in this presentation are Bank only



### Profitability



### Income Statement – highlights



IDR Billion

			Full Year			G	2	C
Description	2005	2006	2007	2008	2009	2009	2010	Growth (YoY)
Interest Income	17,253.7	21,070.5	23,240.6	28,076.4	35,070.7	16,840.6	19,119.4	13.53%
Interest Expense	(4,796.4)	(7,281.2)	(6,544.1)	(8,437.0)	(12,179.9)	(5,909.2)	(5,568.4)	-5.77%
Net Interest Income	12,457.3	13,789.4	16,696.6	19,639.4	22,890.8	10,931.4	13,551.0	23.96%
Fee & Other Opr. Income	956.2	1,509.1	1,821.7	2,491.6	3,257.1	1,853.3	1,472.9	-20.53%
Gross Operating Income	13,413.5	15,298.4	18,518.3	22,131.1	26,147.9	12,784.8	15,024.0	17.51%
Other Operating Expenses	(7,700.4)	(7,665.6)	(9,019.6)	(10,970.8)	(11,773.3)	(5,725.7)	(6,131.0)	7.08%
РРОР	5,713.1	7,632.8	9,498.7	11,160.2	14,374.6	7,059.1	8,893.0	25.98%
Provision	(400.8)	(1,848.1)	(1,942.7)	(2,812.7)	(5,804.9)	(3,067.3)	(3,317.1)	8.14%
Non Operating Profit/Loss	295.6	122.1	224.1	475.8	1,327.0	517.9	(127.7)	-124.7%
Profit Before Tax n Minor. In	5,608.0	5,906.7	7,780.1	8,823.3	9,896.8	4,509.7	5,448.1	20.81%
Net Profit	3,808.6	4,257.6	4,838.0	5,958.4	7,308.3	3,516.1	4,318.0	22.81%
EPS *)	321.7	355.6	403.6	497.0	609.5	586.5	720.3	22.81%

\*) PPOP : Pre Provision Operating Profit \*\*) annualized



IDR billion

Source of Income	Dec-05	Dec-06	Dec-07	Dec-08	Dec-09	Jun-09	Jun-10	Growth YoY
Interest income	17,253.7	21,070.5	23,240.6	28,076.4	35,070.7	16,840.6	19,119.4	13.5%
Other Opr.Income	956.2	1,509.1	1,821.7	2,491.6	3,257.1	1,853.3	1,472.9	-20.5%
Non Operational Income (net)	295.6	122.1	224.1	475.8	1,327.0	517.9	(127.7)	-124.7%
Total Income	18,505.6	22,701.7	25,286.4	31,043.8	39,654.8	19,211.9	20,464.7	6.5%

#### Other Operating Income

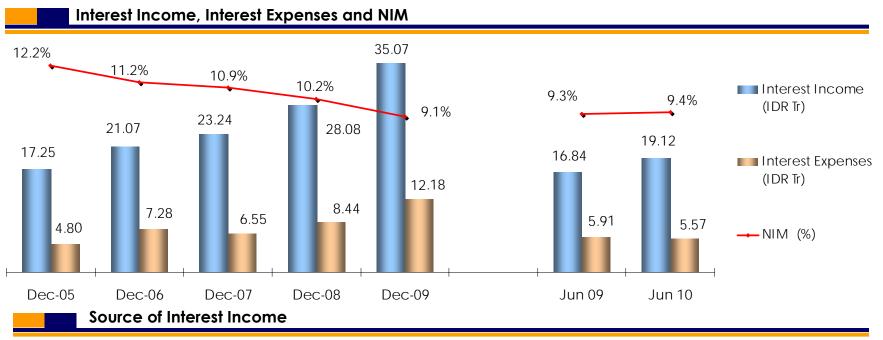
IDR billion

Other Operating Income	Dec-05	Dec-06	Dec-07	Dec-08	Dec-09	Jun-09	Jun-10	Growth YoY
Gain Fr Value Increase of Securitie	S							
and Govt. Recap Bonds	231.63	484.20	48.36	51.48	270.15	118.94	-	-100.0%
Fees and Commissions	527.89	837.69	1,455.59	1,766.83	2,101.53	1,035.12	1,220.66	17.9%
Gain fr Forex	49.46	-	176.11	613.64	713.43	412.53	132.79	-67.8%
Others	147.26	187.16	141.65	59.67	171.98	286.76	119.47	-58.3%
Total	956.25	1,509.05	1,821.70	2,491.62	3,257.10	1,853.35	1,472.92	-20.53%

Note: Numbers stated in this presentation are Bank only

#### Sources of Interest Income





IDR billion

	Dec-05	Dec-06	Dec-07	Dec-08	Dec-09	Jun-09	Jun-10	Growth YoY
Interest from Loans	13,377.5	15,763.4	18,123.3	22,530.4	29,290.1	13,763.0	16,146.5	17.32%
Interest from Govt. Bonds	2,177.7	2,339.1	2,020.3	1,930.4	1,805.8	1,001.7	473.3	-52.75%
Int. from Other Earning Assets	1,698.5	2,968.0	3,097.0	3,615.6	3,974.8	2,076.0	2,499.6	20.41%
Total Interest Income	17,253.7	21,070.5	23,240.6	28,076.4	35,070.7	16,840.6	19,119.4	13.53%

Interest Income contributed 93.43% of total revenue

Interest income from loans contribute 84.45% of total interest income (or 78.9% of total income)

Note: Numbers stated in this presentation are Bank only

### Other Operating Expenses



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								IDR Billion
	Dec-05	Dec-06	Dec-07	Dec-08	Dec-09	Jun-09	Jun-10	Growth YoY
Personnel	4,407.16	4,830.78	5,274.42	6,317.64	6,585.62	3,577.13	3,563.92	-0.37%
General and Administration	1,943.57	2,054.03	2,404.71	3,081.10	3,647.79	1,598.77	1,863.75	16.57%
Losses fr decrease of Securities and Govt. Bonds value Losses fr sale of Securities	565.98	-	46.33	150.28	-	6.08	-	-100.0%
and Govt. Bonds	-	-	-	-	-	-	0.37	
Losses from forex transaction Premium Paid on Govt	-	4.61	-	-	-	-	-	
Guarantees	199.29	206.25	267.18	349.07	422.83	189.51	254.79	34.45%
Promotion	203.14	177.32	469.70	300.67	418.38	130.31	147.82	13.44%
Others	381.24	392.67	557.28	772.09	698.65	223.87	300.36	34.17%
Total	7,700.38	7,665.65	9,019.61	10,970.83	11,773.26	5,725.67	6,131.00	7.08%

Outsourced personnel expenses included in general & administration expenses

### **Key Financial Ratios**



			Q2				
Description	2005	2006	2007	2008	2009	2009	2010
Classified Loan Ratio	11.55%	11.07%	7.82%	7.85%	8.91%	9.16%	9.42%
NPL ratio - Gross	4.68%	4.81%	3.44%	2.80%	3.52%	3.70%	4.27%
NPL ratio - Nett	1.92%	1.29%	0.88%	0.85%	1.08%	1.16%	1.18%
NPL Coverage ratio - Gross	153.09%	154.68%	177.45%	177.28%	155.98%	157.68%	145.83%
Tier I CAR	12.52%	16.44%	14.15%	11.84%	11.88%	13.27%	12.17%
Total CAR with market risk	15.29%	18.82%	15.84%	13.18%	13.20%	14.60%	15.09%
Total CAR with oprs risk	n.a.	n.a.	n.a.	n.a.	n.a.	n.a	14.11%
Loan to Deposit Ratio	77.83%	72.53%	68.80%	79.93%	80.88%	85.33%	88.36%
Net Interest Margin (NIM)	12.15%	11.16%	10.86%	10.18%	9.14%	9.29%	9.40%
Return on Assets (ROA) - b.t	5.04%	4.36%	4.61%	4.18%	3.73%	3.61%	3.51%
Return on Assets (ROA) - a.t	3.42%	3.15%	2.87%	2.82%	2.76%	2.81%	2.78%
Return on Equity (ROE) - Tier I	38.00%	33.75%	31.64%	34.50%	35.22%	33.78%	33.41%
Return on Equity (ROE) - B/S	30.63%	28.19%	26.45%	29.15%	28.83%	28.60%	28.50%
Cost of Fund (COF)	5.87%	6.90%	5.01%	5.16%	6.02%	6.40%	4.88%
Min. Reserve Requirement	9.55%	12.34%	22.09%	5.57%	5.90%	5.06%	5.08%
Net Open Position	5.23%	5.41%	7.90%	13.55%	5.22%	14.23%	7.19%
Opr. Expense to Opr. Income	70.45%	74.38%	69.80%	72.65%	77.64%	78.64%	73.08%
Cost Efficiency Ratio (CER)	54.22%	51.65%	49.03%	50.40%	46.78%	46.68%	41.17%

\*) CER = ( Employee expenses+G&A+Other Opr.Expenses)/(NII+Fees&Commision+Other Opr.Income)



**Supporting Material** 



#### The Board of Directors





**Sofyan Basir** President Director



**Sarwono Sudarto** Director of Operations



Sulaiman Arif Arianto Director of Commercial Business



**Lenny Sugihat** Director of Credit Risk Management



**Bambang Soepeno** Director of Compliance



**A. Toni Soetirto** Direktur of Consumer Business



**Asmawi Syam** Director of Institutional & SoE Business



Suprajarto Director of Network & Services



Achmad Baiquni Director of Finance



**Djarot Kusumayakti** Director of Micro, Small & Medium Enterprises Business



### The Board of Commissioners





**Bunasor Sanim** President Commissioner/ Independent Commissioner



**Soedarjono** Vice President Commissioner



Heru Lelono Commissioner



Agus Suprijanto Commissioner



Adhyaksa Dault Independent Commissioner



Aviliani Independent Commissioner

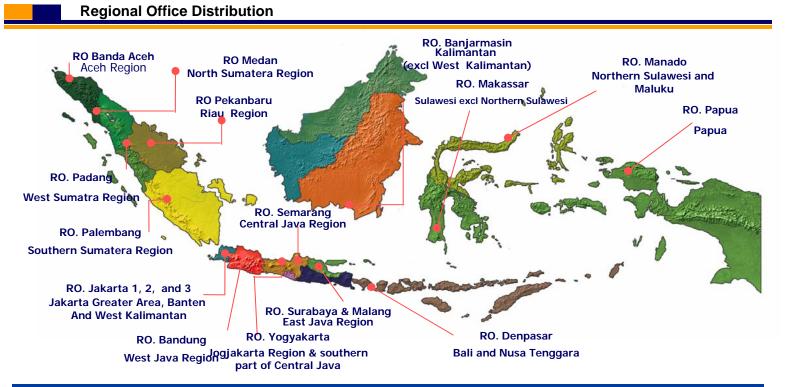


Baridjussalam Hadi Independent Commissioner



#### The Most Extensive and Largest Networks

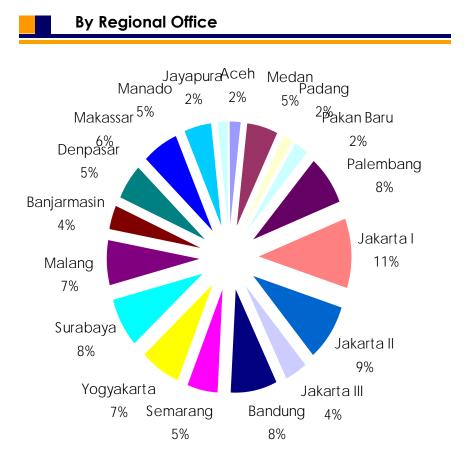
# **BANK BRI**

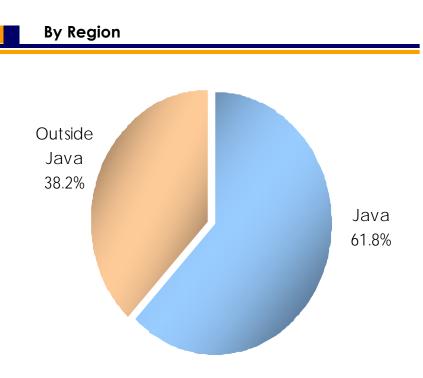


	Jun 09	Jun 10	Δ		Jun 09	Jun 10	Δ
Head Office	1	1	-	ATM BRI	2,757	4,861	2,104
Regional Offices	14	18	4	Shared ATM			
Branches	392	408	16	ATM Bersama	20,658	27,805	7,147
Sub Branches	347	437	90	ATM Prima	15,697	20,937	5,240
Micro Outlets	4,420	4,548	128	ATM Link	10,454	14,377	3,923
Cash Counters	232	759	527	E Chappel of PDI are inclus	dipa 12 615 El	octropic Da	to
Teras BRI	-	250	250	E-Channel of BRI are includ	0		
Total Working Units *	5,406	6,421	1,015	Capture(EDC), 22 Cash De	eposit Machir	nes(CDM), &	95 KiosK
*)Total working units are in		overseas off	BRITTER LINK BERSAM	Maestro	Cirrus,	-	
417 Police Office Cash Co	ounters						

### Loan Distribution







- Loan disbursement in Java contributes 61.8% of total loan
- Jakarta dominates 29,23% of total loan disbursement by regional office

### Shareholders & Stock Performance





Shareholders Composition										
Shareholder	Nov 2003	Dec-07	Dec-08	Dec-09	Jun-10					
Government	59.50%	56.83%	56.81%	56.77%	56.77%					
Public	40.10%	43.17%	43.19%	43.23%	43.23%					
Foreign *)	55.31%	85.66%	81.73%	84.16%	85.81%					
Domestic *)	44.69%	14.34%	18.27%	15.84%	14.19%					

\*) percentage from public holding

# Rating



	National	Rating					
	-	National Scale Rating	Aaaid				
<b>MOODY'S</b>	Global						
(July	-	Outlook	Stable				
2010)	-	Domestic Currency Long Term Deposit	Baa3				
	-	Foreign Currency Long Term Deposit	Ba3				
	-	Bank Financial Strength	D+				
	National	Rating					
	-	Long Term	AAA (idn)				
	Global						
	-	Long Term Foreign Currency	BB+				
	-	Short Term Foreign Currency	В				
FITCH	-	Outlook	Stable				
(January	-	Individual	C/D				
2010)	-	Support Rating	3				
	-	Support Rating Floor	BB				
	Sovereigr	ר Risk					
	-	Foreign - Long Term IDR	BB+				
	-	Local - Long Term IDR	BB+				



## Balance Sheet - consolidation\*)



IDR Billion

Description			Full Year			Q2		
	2005	2006	2007	2008	2009	2009	2010	YoY
	100 77/	154 705	000 705	044 077	21/ 047	2/7.005	202.007	20.020/
Total Assets	122,776	154,725	203,735	246,077	316,947	267,995	323,807	20.83%
- Gross Loans (incl. syariah)	75,533	90,283	113,973	161,108	208,123	185,931	230,489	23.96%
- Government Bonds (Recap)	17,722	18,445	18,223	16,352	15,027	16,658	14,366	-13.75%
- Other Earnings Assets	18,475	30,310	36,896	51,321	75,913	51,064	64,054	25.44%
Total Earning Assets	111,731	139,038	169,091	228,781	299,063	253,653	308,909	21.78%
Earning Assets Provision	(5,478)	(6,786)	(7,074)	(8,814)	(11,665)	(11,629)	(14,218)	22.26%
Total Earning Assets (net)	106,253	132,252	162,018	219,968	287,398	242,024	294,692	21.76%
Total Non Earning Assets	16,523	22,473	41,717	26,109	29,549	25,971	29,115	12.10%
Total Liabilities & S.E	122,776	154,725	203,735	246,077	316,947	267,995	323,807	20.83%
Total Customer Deposits	97,046	124,468	165,600	201,537	255,928	217,022	259,342	19.50%
- Demand Deposits	17,384	27,864	37,162	39,923	50,094	36,601	45,407	24.06%
- Saving Deposits	49,372	58,308	72,300	88,077	104,463	88,872	102,777	15.65%
- Time and Certificate Deposits	30,290	38,297	56,138	73,538	101,371	91,549	111,158	21.42%
Other Interest Bearing Liabilities	5,597	6,037	6,262	7,599	21,284	12,396	17,903	44.43%
Non Interest Bearing Liabilities	6,779	7,342	12,435	14,583	12,477	12,429	16,038	29.04%
Tier I Capital	10,519	13,104	15,448	17,796	21,138	21,231	25,274	19.04%
Total Shareholder's Equity	13,353	16,879	19,438	22,357	27,257	26,148	30,523	16.73%

\*) BRI and its subsidiary (Bank BRI Syariah)

### **Income Statement – consolidation\*)**



IDR Billion

Description	Full Year					Q2		Growth
	2005	2006	2007	2008	2009	2009	2010	(YoY)
Interest Income	17,253.7	21,070.5	23,240.6	28,096.6	35,334.1	16,948.6	19,402.9	14.48%
Interest Expense	(4,796.4)	(7,281.2)	(6,544.1)	(8,445.6)	(12,284.6)	(5,947.7)	(5,683.7)	-4.44%
Net Interest Income	12,457.3	13,789.4	16,696.6	19,651.1	23,049.5	11,000.9	13,719.2	24.71%
Fee & Other Opr. Income	956.2	1,509.1	1,821.7	2,535.2	3,269.6	1,820.3	1,476.3	-18.90%
Gross Operating Income	13,413.5	15,298.4	18,518.3	22,186.3	26,319.1	12,821.2	15,195.6	18.52%
Other Operating Expenses	(7,700.4)	(7,665.6)	(9,019.6)	(10,996.5)	(11,959.5)	(5,788.9)	(6,287.0)	8.60%
PPOP**)	5,713.1	7,632.8	9,498.7	11,189.7	14,359.6	7,032.3	8,908.6	26.68%
Provision	(400.8)	(1,848.1)	(1,942.7)	(2,843.6)	(5,798.9)	(3,038.8)	(3,337.0)	9.81%
Non Operating Profit/Loss	295.6	122.1	224.1	475.9	1,330.6	519.6	(123.4)	-123.76%
Profit Before Tax n Minor. Int.	5,608.0	5,906.7	7,780.1	8,822.0	9,891.2	4,513.1	5,448.1	20.72%
Net Profit	3,808.6	4,257.6	4,838.0	5,958.4	7,308.3	3,516.1	4,318.0	22.81%
EPS ***)	321.7	355.6	403.6	497.0	609.5	586.5	720.3	

\*) BRI and its subsidiary (Bank BRI Syariah)

\*\*) Pre Provision Operating Profit

\*\*\*) Annualized





PT BANK RAKYAT INDONESIA (Persero) Tbk. Investor Relations 20<sup>th</sup> floor BRI I Building JI Jendral Sudirman Kav 44-46 Jakarta 10210 Indonesia

Phone : 62 21 5752006/09, 5751952/79 Fax. : 62 21 5752010 Website : <u>www.ir-bri.com</u> E-mail : <u>ir@bri.co.id</u>

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