

# PT. BANK RAKYAT INDONESIA (PERSERO) Tbk.

Financial Update Q1 2009

Jakarta, 30 April 2009

# Highlights

	Q1 2008	Q1 2009	
Total Assets (IDR Billion)	200,459	250,142	Î
Total Loans (IDR Billion)	118,436	165,226	Î
Total Deposits (IDR Billion)	159,643	203,108	Î
Net Profit (IDR Billion)	1,408	1,719	Î
NIM	10.45%	9.46%	Î
ROE	31.71%	33.74%	Î
ROA	4.17%	3.92%	Î
NPL (gross)	3.83%	3.24%	<b>1</b>
Total CAR	16.52%	14.91%	Î
LDR	74.19%	81.35%	Î

## Financial Performance

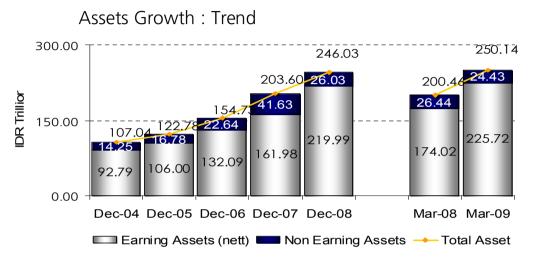
# Assets and Liabilities

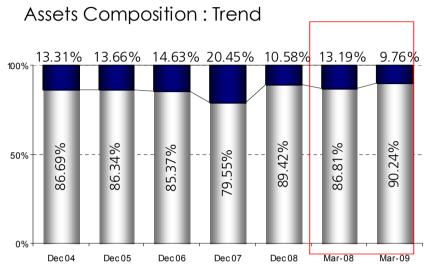
# Balance Sheet

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Description			Full year			Q	1DR T	Growth
·	2004	2005	2006	2007	2008	2008	2009	YoY
Total Assets	107,040	122,776	154,725	203,604	246,026	200,459	250,142	24.78%
- Gross Loans (incl. syariah)	62,368	75,533	90,283	113,853	161,061	118,436	165,226	39.51%
- Government Bonds (Recap)	22,686	17,722	18,445	18,223	16,352	17,326	16,418	-5.24%
- Other Earnings Assets	12,908	18,219	30,144	36,970	51,393	45,882	53,767	17.19%
Total Earning Assets	97,962	111,475	138,871	169,046	228,807	181,644	235,411	29.60%
Earning Assets Provision	(5,172)	(5,475)	(6,784)	(7,069)	(8,813)	(7,622)	(9,695)	27.20%
Total Non Earning Assets	14,250	16,776	22,638	41,627	26,032	26,437	24,425	<b>-</b> 7.61%
Total Liabilities & S.E	107,040	122,776	154,725	203,604	246,026	200,459	250,142	24.78%
Total Customer Deposits	82,400	97,046	124,468	165,475	201,495	159,643	203,108	27.23%
- Demand Deposits	13,364	17,384	27,864	37,146	39,912	26,913	35,194	30.77%
- Saving Deposits	44,569	49,372	58,308	72,269	88,063	71,251	84,071	17.99%
- Time and Certificate Deposits	24,467	30,290	38,297	56,061	73,520	61,479	83,843	36.38%
Other Interest Bearing Liabilities	6,384	5,597	6,037	6,263	7,599	8,330	9,388	12.71%
Non Interest Bearing Liabilities	5,806	6,779	7,342	12,428	14,575	11,687	13,476	15.31%
Tier I Capital	8,506	10,519	13,104	15,448	17,073	17,975	20,713	15.23%
Total Shareholder's Equity	12,450	13,353	16,879	19,438	22,357	20,799	24,170	16.21%

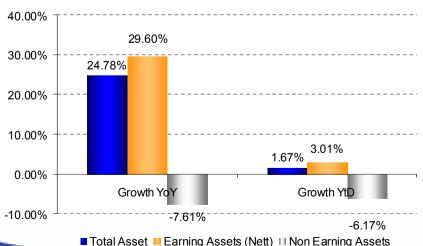
#### Total Assets – Growth and Composition





■ Earning Assets (Nett) ■ Non Earning Assets

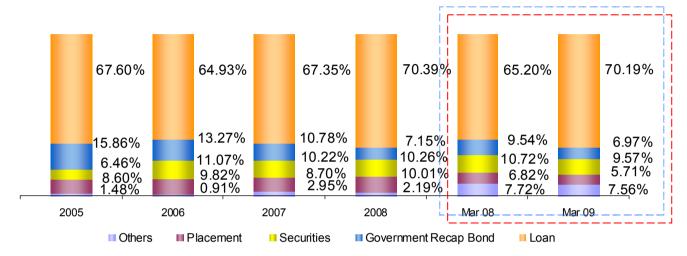




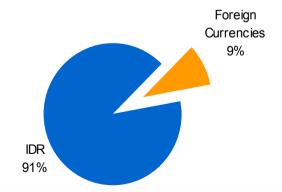
- BRI's total assets in Q1 2009 (net) grew 24.78% yoy, driven by earning assets growth
- Year to date BRI's total assets increase supported by more productive assets growth

## Earning Assets Composition

by Trend

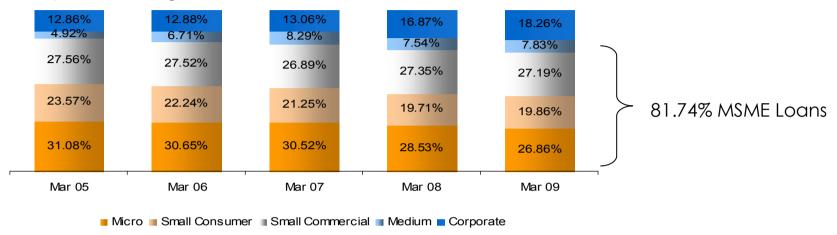


#### by Currency

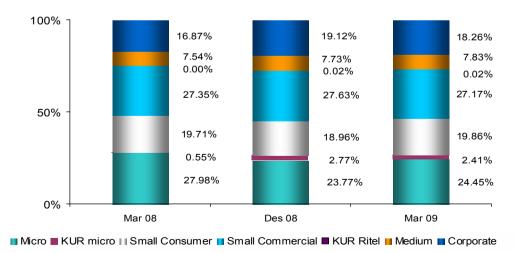


## Loans Composition:

#### by Business Segment



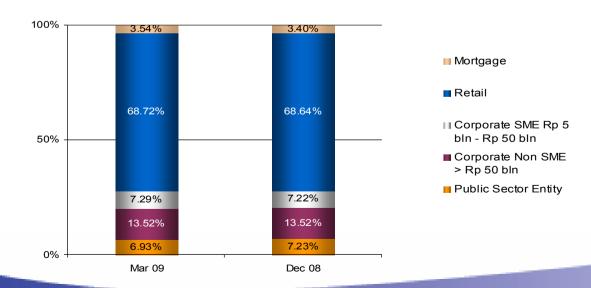
#### Portion of KUR to Total Loan



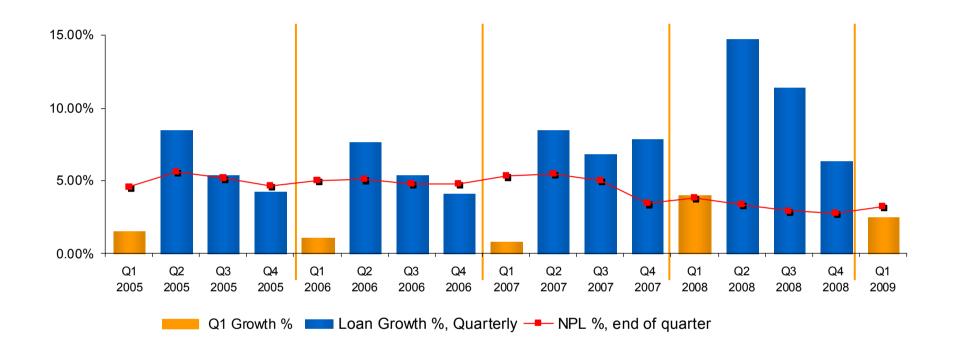
## Loans Composition: based on Bassel II Classification

(Rp billion)

Loan Outstanding Per Segment	Marc	ch 09
Loan Outstanding Fer Segment	Total Loan	Composition
Public Sector Entity (PSE)	11,452	6.93%
Corporate Loan > Rp 5 billion		
a Non SME > Rp 50 billion	22,334	13.52%
b SME Rp 5 billion - Rp 50 billion	12,044	7.29%
Retail		
a SME	39,698	24.03%
b Non SME (Micro Commercial)	25,705	15.56%
c Consumer (excl. Mortgage)	48,143	29.14%
Residential Real Estate / Mortgage	3,351	2.03%
Commercial Real Estate /Mortgage	2,499	1.51%
Total	165,226	100.00%



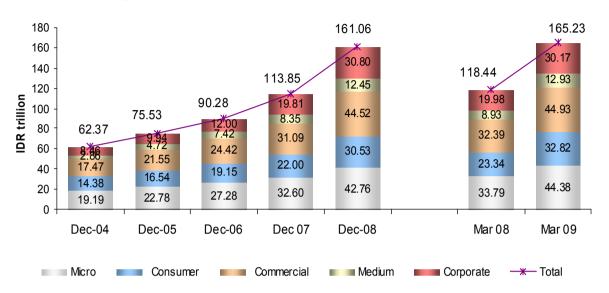
### Q on Q Loan Growth: Seasonality



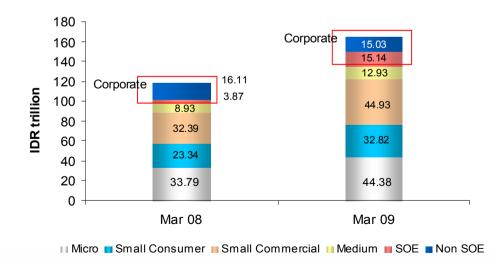
#### The 'Seasonal' Patterns:

- •First quarter is marked by slower loan growth
- •NPL in Q1 is higher than that of Q4

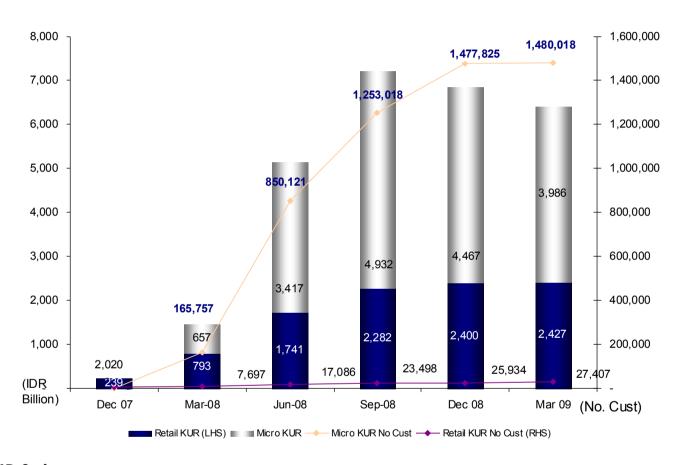
### Loans Growth: Trend



A strong loan growth during the last tyears across all business segments



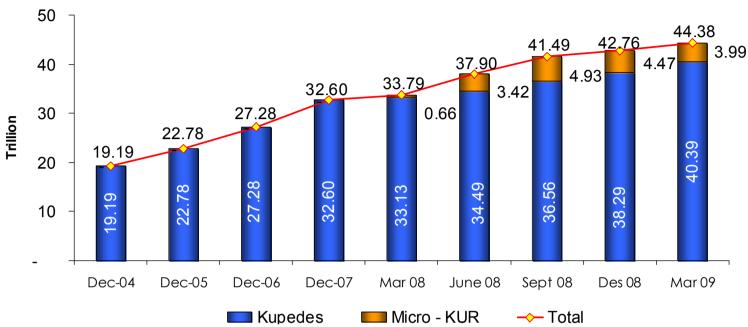
### Kredit Usaha Rakyat (KUR) – Expanding the market



#### **KUR Scheme:**

- ➤ Launched in Nov 07, KUR a government guaranteed (70%) loan scheme is intended for new feasible yet'un-bankable' micro and small businesses.
- > As of March 09, total "KUR" outstanding reached IDR 6.4 trillion with 1.5 million borrowers.
- ➤ Loan disbursed as of March 09 was IDR 11.14 trillion

### Micro Loans: Trend

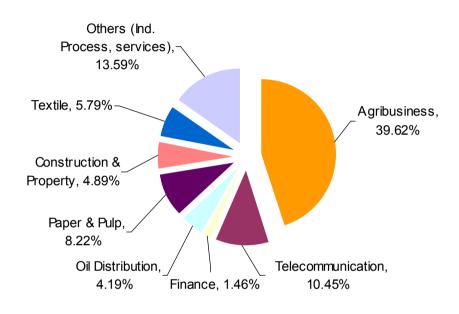


#### **Micro Loans:**

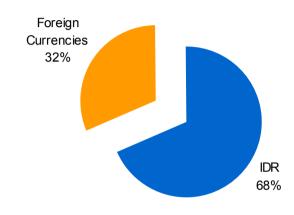
- > Consisting of a regular commercial micro loans and micro KUR (loan size up to IDR 5 million)
- > With > 4 million borrowers create a huge business opportunity in the future

## Corporate Loans: Composition

#### by Industry



#### by Currencies



	Amount		Growth	Composition		
	Mar 08	Mar 09	(yoy)	Mar 08	Mar 09	
SOEs	2,483	9,860	297%	12.42%	32.68%	
Non-SOEs	17,499	20,310	16%	87.58%	67.32%	
Corporate	19,981	30,170	50.99%			

- Corporate loans grew toward SOEs, aiming at loans with lower risk weight
- As of March 09, SOE lending contributed 32.68% of corporate loans

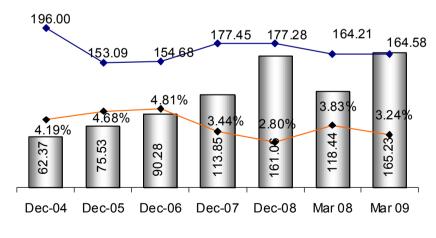
# Loan Quality:

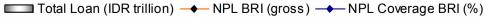
#### NPL Ratio by Business Segments

	Dec 05	Dec-06	Dec-07	Dec-08
Micro	1.55%	1.36%	1.19%	1.02%
Small Consumer	1.62%	1.91%	1.67%	1.08%
Small Commercial	4.06%	6.32%	5.71%	3.52%
Medium	7.48%	5.87%	5.67%	6.33%
Corporate	16.93%	13.55%	4.62%	4.53%
Total	4.68%	4.81%	3.44%	2.80%

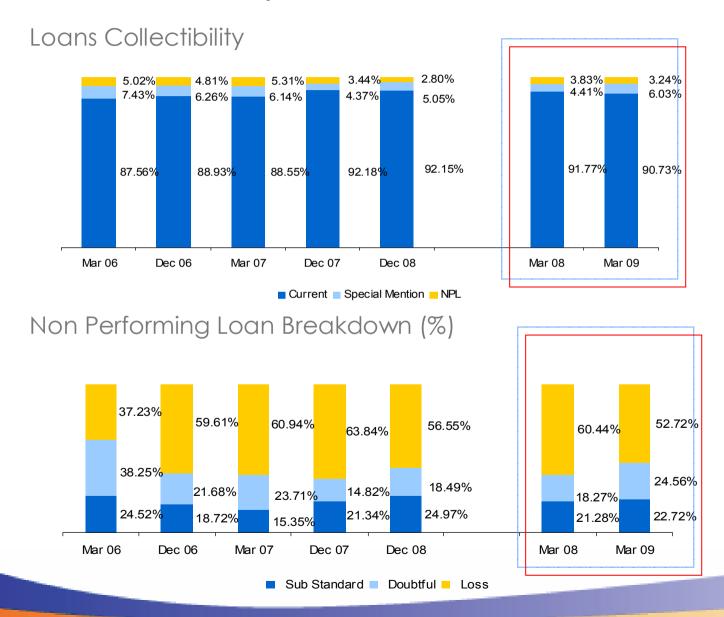
Mar-08	Mar-09
1.32%	1.55%
1.72%	1.32%
6.82%	4.16%
6.40%	6.64%
4.52%	5.01%
3.83%	3.24%

#### Total Loan vs Total NPLs and NPLs Coverage





# Loan Quality:



### Government Bonds: Portfolio

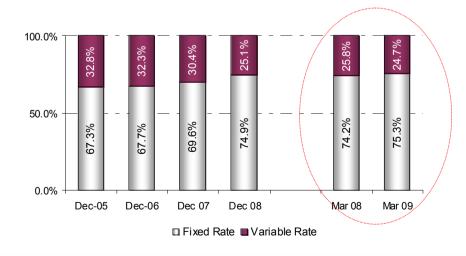
#### Govt Bonds (Recap Bonds and Other Govt Bonds) by Type of Holdings

IDR Trillion

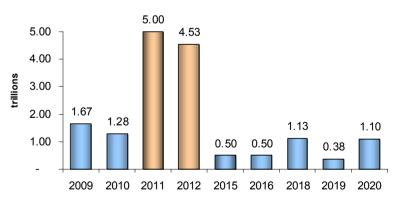
Portofolio	Dec	c-05	Dec	c-06	Dec-	-07	Dec	c-08	Ма	r-08	Ма	r-09
	Nominal	% to Itl	Nominal	% to Ttl								
Hold to Maturity*)	11.34	53.8%	11.34	56.0%	11.34	48.8%	12.60	60.2%	10.70	46.9%	11.41	53.4%
Available for Sale	6.27	29.7%	7.09	35.0%	8.76	37.7%	7.15	34.2%	8.70	38.1%	7.62	35.6%
Trading	3.48	16.5%	1.81	8.9%	3.12	13.4%	1.18	5.6%	3.43	15.0%	2.35	11.0%
Total Got Bond	21.09	100.0%	20.24	100.0%	23.22	100.0%	20.93	100.0%	22.83	100.0%	21.37	100.0%

<sup>\*</sup> SPN and Fix rate Bonds reclassified to HTM in 2008

#### By Type of Rate

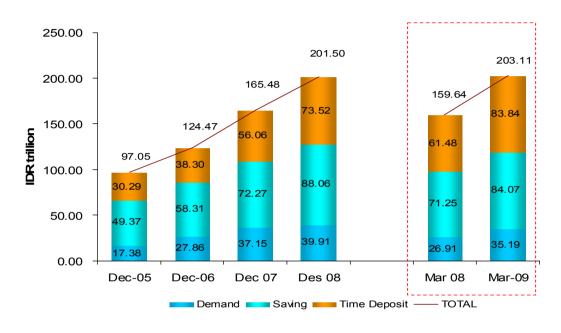


#### Recap Bond Maturity



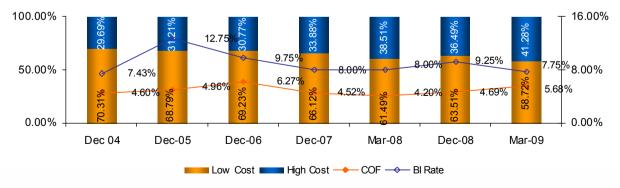
## Deposits: Composition and COF Trend

#### Deposits Growth: Trend



- Total deposits show steady growth reaching Rp203.11 trillion in March 09 or grew 27.23% yoy
- Time deposit strong growth is a sign of "flight to quality"

#### Deposit Composition, COF and BI Rate



# Profitability

# Income Statement: Highlights

**IDR** Billion

Description			Q	1	Growth			
	2004	2005	2006	2007	2008	2008	2009	(YoY)
Interest Income	15,530.8	17,253.7	21,070.5	23,240.6	28,076.4	6,419.0	8,276.2	28.93%
Interest Expense	(4,273.2)	(4,827.4)	(7,300.8)	(6,544.1)	(8,437.0)	(1,761.0)	(2,893.8)	64.33%
Net Interest Income	11,257.6	12,426.3	13,769.7	16,696.6	19,639.4	4,658.0	5,382.4	15.55%
Other Opr. Income	1,446.8	390.0	1,509.0	1,821.7	2,491.6	407.3	852.2	109.23%
Gross Operating Income	12,704.4	12,816.3	15,278.7	18,518.3	22,131.1	5,065.3	6,234.6	23.08%
Other Operating Expenses	(6,088.8)	(7,103.0)	(7,646.1)	(9,019.6)	(10,970.9)	(2,399.3)	(2,983.2)	24.34%
Pre Provision Operating Profit	6,615.6	5,713.3	7,632.7	9,498.7	11,160.2	2,666.0	3,251.4	21.96%
Provision	(1,328.4)	(401.0)	(1,848.0)	(1,942.7)	(2,812.7)	(627.7)	(886.5)	41.22%
Non Operating Profit/Loss	444.2	295.6	122.1	224.1	475.8	12.5	11.7	-6.17%
Profit Before Tax n Minor. Int.	5,731.2	5,608.0	5,906.8	7,780.1	8,823.3	2,050.7	2,376.6	15.89%
Net Profit	3,633.2	3,808.6	4,257.6	4,838.0	5,958.4	1,408.5	1,718.6	22.02%
EPS *)	306.6	321.7	355.6	403.6	487.0	470.0	573.4	21.99%

<sup>\*)</sup> Annualized

## Sources of Income

#### IDR billion

				Q1		Growth
Source of Income	2006	2007	2008	2008	2009	YoY
Interest income	21,071	23,241	28,076	6,419	8,276	28.9%
Other Opr.Income	1,509	1,822	2,492	407	852	109.2%
Non Operating Income (net)	122	224	476	12	12	-6.2%
Total Income	22,702	25,286	31,044	6,839	9,140	33.7%

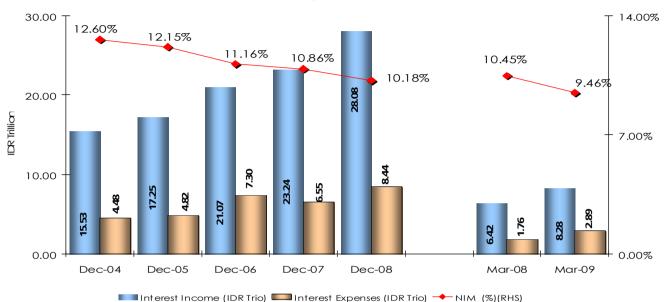
### Other Operating Income

Other Operating Income	Dec-06	Dec-07	Dec-08
Gain Fr Value Increase of Securities	es		
and Govt. Recap Bonds	484	48	52
Fees and Commissions	838	1,456	1,767
Gain fr Forex	-	176	614
Others	187	142	60
Total	1,509	1,822	2,492

		IDK billio
Mar-08	Mar-09	YoY
4	50	1222.8%
380	521	37.2%
-	-	<b>7</b>
24	281	1092.7%
407	852	109.2%

## Sources of Income

Interest Income, Interest Expenses and NIM



#### Source of Interest Income

IDR billion

Description	Full Year					
	2003	2004	2005	2006	Q1 2008	Q1 2009
Interest Income:	17,253.7	21,070.5	23,240.6	28,076.0	6,419.0	8,276.2
Interest from Loans	13,377.5	15,763.4	18,123.3	22,518.0	4,972.8	6,637.3
Interest from Govt Bonds	2,177.7	2,339.1	2,020.3	1,951.4	460.5	530.7
Int from Other earning assets	1,698.5	2,968.0	3,097.0	3,606.6	985.7	1,108.3

- Interest Income contributed 90.5% of total revenue
- Interest income from loans contribute 80.2% of total interest income (or 72.6% of total income)

# Over Head Expenses

IDR Billion

	Dec 2005	Dec 2006	Dec-07	Dec-08	Q1 2008	Q1 2009	Q1 Growth YoY
Personnel	4,407	4,831	5,274	6,318	1,257	1,600	27.3%
General and Administration	1,913	2,054	2,405	3,081	674	771	14.5%
Losses fr decrease of Securities							
and Govt. Bonds value	334	-	46	150	143	32	-77.9%
Losses fr sale of Securities							
and Govt. Bonds			-	-	-	-	
Losses from forex transaction	-	5	-	-	25	294	1071.0%
Premium Paid on Govt Guarantees	200	206	267	349	85	95	278.1%
Promotion	203	177	470	301	37	47	-44.6%
Others	715	393	557	772	179	146	297.7%
Total	7,438	7,666	9,020	10,971	2,399	2,983	24.3%

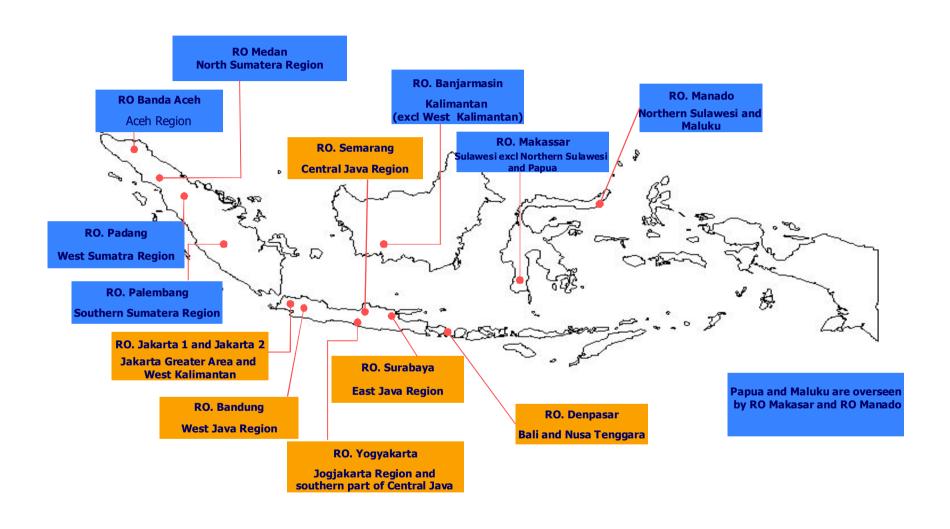
# Key Financial Ratios

Description	Full Year					Q1	
	2004	2005	2006	2007	2008	2008	2009
Classified Loan Ratio	12.23%	11.55%	11.07%	7.82%	7.85%	8.23%	9.27%
NPL ratio - Gross	4.19%	4.68%	4.81%	3.44%	2.80%	3.83%	3.24%
NPL Coverage ratio - Gross	196.00%	153.09%	154.68%	177.45%	177.28%	164.21%	164.58%
Tier I CAR	12.49%	12.52%	16.44%	14.15%	11.84%	14.98%	13.56%
Total CAR with market risk	16.19%	15.29%	18.82%	15.84%	13.18%	16.52%	14.91%
Loan to Deposit Ratio	75.69%	77.83%	72.53%	68.80%	79.93%	74.19%	81.35%
Net Interest Margin (NIM)	12.16%	12.15%	11.16%	10.86%	10.18%	10.45%	9.46%
Return on Assets (ROA) - b.t	5.77%	5.04%	4.36%	4.61%	4.18%	4.17%	3.92%
Return on Assets (ROA) - a.t	3.66%	3.42%	3.15%	2.87%	2.82%	2.86%	2.83%
Return on Equity (ROE) - Tier I	42.76%	38.00%	33.75%	31.64%	34.50%	31.71%	33.74%
Return on Equity (ROE) - B/S	34.41%	30.63%	28.19%	26.45%	29.15%	27.57%	29.14%
Cost of Fund (COF)	4.60%	4.96%	6.27%	4.52%	4.69%	4.20%	5.68%
Min. Reserve Requirement	9.39%	9.55%	12.34%	22.09%	5.57%	10.02%	5.03%
Net Open Position	10.77%	5.23%	5.41%	7.90%	13.55%	8.99%	11.19%
Cost Efficiency Ratio (CER) *	51.33%	54.22%	51.65%	49.03%	50.40%	44.06%	42.97%

<sup>\*)</sup> CER = ( Employee expenses+G&A+Other Opr.Expenses)/(NII+Fees&Commision+Other Opr.Income)

# Supporting Material

# Networks – Regional Offices Distribution



### Networks –The Most Extensive and Largest Outlets in Indonesia

...a strong competitive advantages for reaching Micro, Small and Medium Businesses

	Mar 08	Mar 09	Δ
Head Office	1	1	_
Regional Offices	14	14	-
Branches	344	389	45
Sub Branches	230	345	115
Micro Outlets	4,300	4,417	117
Cash Counters	24	203	179
Total Working Units *	4,913	5,369	456
Regional Audit Offices	s 12	12	0

<sup>\*)</sup>Branches Inc. Overseas Offices

On - Line Networks	Mar 08	Mar 09	Δ ΥοΥ
Micro outlets	2,028	3,353	1,325
Branches	344	385	41
Sub - branches	237	345	108
Cash Offices	36	205	169
Total	2,645	4,288	1,643
ATM	1,277	2,299	1,022
Shared and Stand Alone ATM	29,204	42,161	12,957





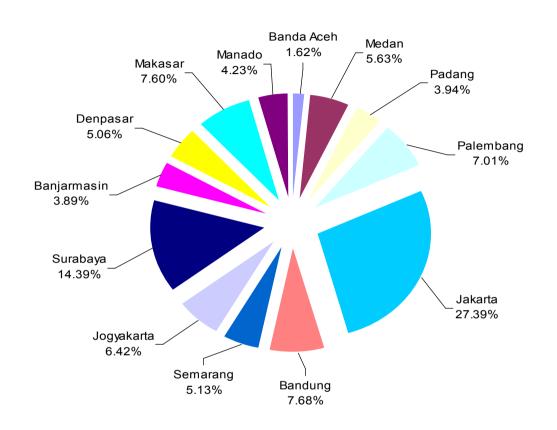




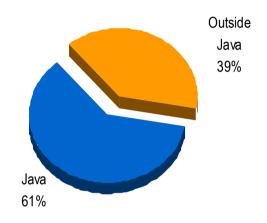




#### Geographic Distribution: Loans outstanding by Regional Offices



#### Loan Disbursement By Region



- As of March 09, loans booked in offices in Java contribute 61% and outside Java 39%.
- Contribution from outside Java in loan outstanding increases gradually, showing a well distribution loan across the regions to reduce geographic concentration risk.

## Shareholders – Composition

Shareholder	Nov 2003	Dec-08	Mar-09
Government	59.5%	56.8%	56.8%
Public	40.1%	43.2%	43.2%
Foreign *)	55.3%	81.7%	79.6%
Domestic *)	44.7%	18.3%	20.4%

<sup>\*)</sup> percentage from public holding

# Rating

#### MOODY'S (November 2008)

(**************************************	
National Rating	
<ul> <li>National Scale Rating</li> </ul>	Aaaid
Global	
- Outlook	Stable
- Domestic Currency Long Term Deposit	Baa2
<ul> <li>Foreign Currency Long Term Deposit</li> </ul>	B1
- Foreign Currency Sub Debt	Ba2
FITOU	

#### FITCH (December 2008)

National Rating	
- Long Term	AAA (idn)
Global	
- Long Term Foreign Currency	ВВ
- Short Term Foreign Currency	В
- Outlook	Stable
- Individual	C/D
- Support Rating	3
- Support Rating Floor	BB-

#### PEFINDO (February 2009)

Corporate	ID AAA
Sub-Ordinated Bond	ID AA+



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